

SECTOR REPORT

Q1 | 2025



Sustainability from the heart

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INTRODUCCIÓN



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Corpohass, The Corporation of Hass Avocado Producers, Exporters, and Processors of Colombia (Corpohass) prepared this report using sector data corresponding to the first quarter of **2025 (January to March)**

This report is shared exclusively with its affiliates to support their analysis, forward-looking exercises, and decision-making processes.

The information presented in this report is based on data from official sources, including the ICA (Colombian Agricultural Institute), Dian (National Directorate of Taxes and Customs), Dane (National Statistics Department), and private sources such as Sicex, along with primary data collected from the Exporters Committee.

If any data from this report is shared publicly, the original source must be cited. Corpohass assumes no responsibility for the accuracy or reliability of the provided data.

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AGRICULTURE'S CONTRIBUTION to Colombia's GDP

GDP Gross Domestic Product

The GDP is a key economic indicator representing the market value of all final goods and services produced within a country over a specific period, typically a quarter or a year.

It reflects the nation's economy's size, health, and performance.

Over the past two decades,
agriculture has contributed between

5% – 7%

of Colombia's total GDP

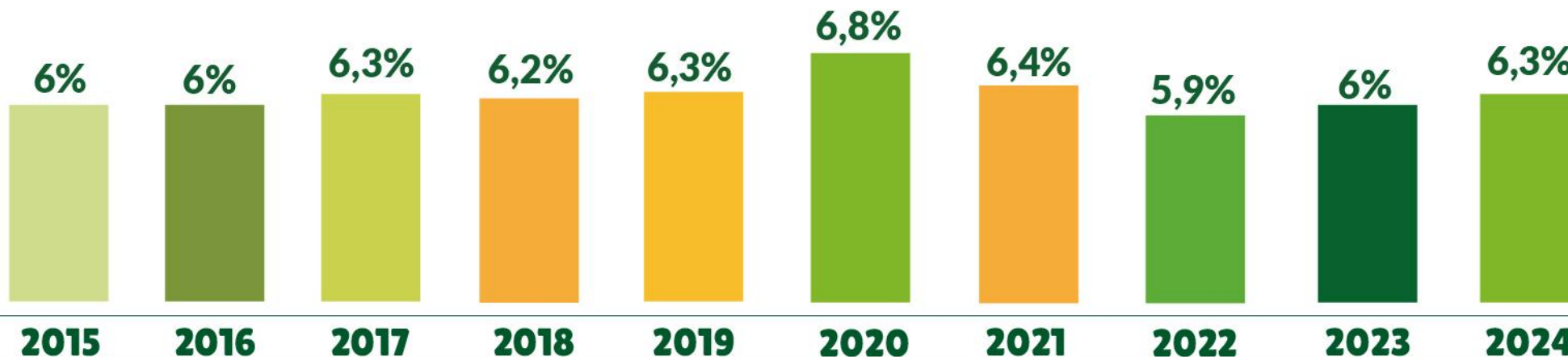
AGRICULTURE'S CONTRIBUTION

To Colombia's GDP



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% agriculture's contribution to Colombia's GDP



GDP	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
	\$ 804.692	\$ 821.489	\$ 832.656	\$ 854.008	\$ 881.224	\$ 817.900	\$ 906.243	\$ 972.298	\$ 978.250	\$ 996.666

Figures in billions of pesos

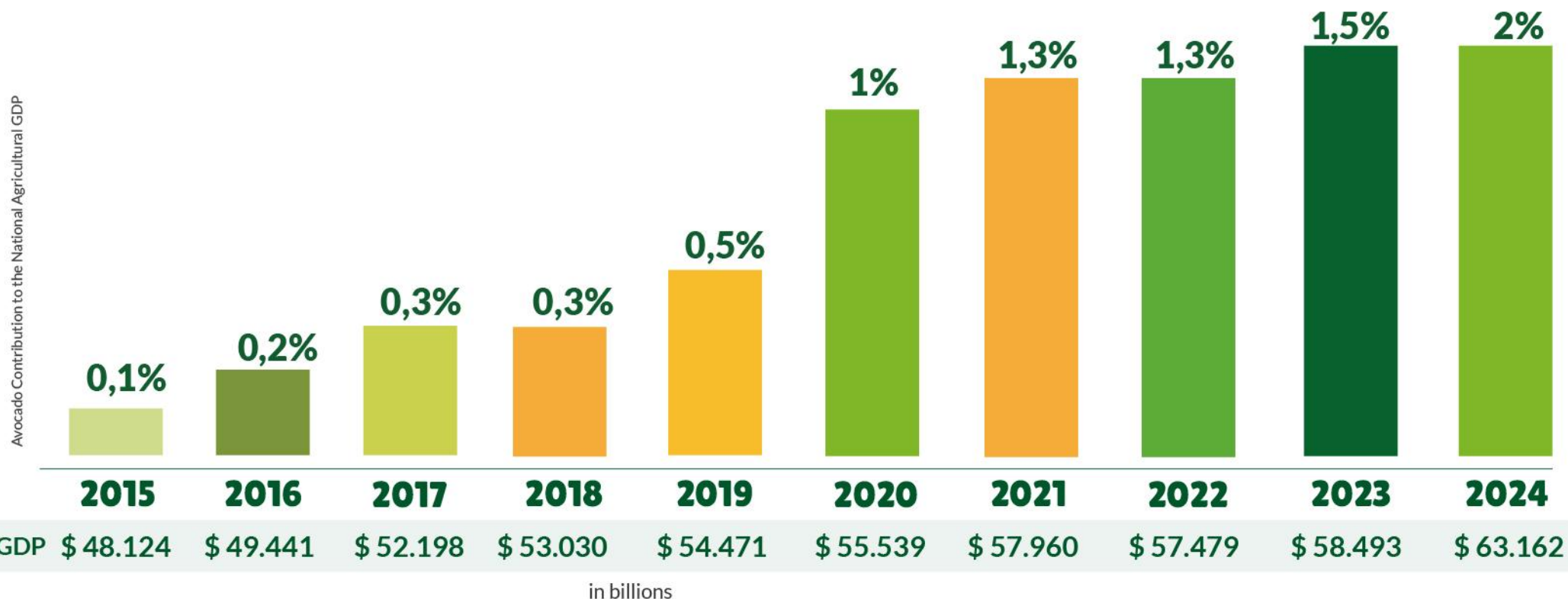
Source: Dane

CONTRIBUTIONS TO AGRICULTURAL GDP

Avocados from Colombia



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Source: Dane | MADR

OPEN MARKETS

Avocados from Colombia



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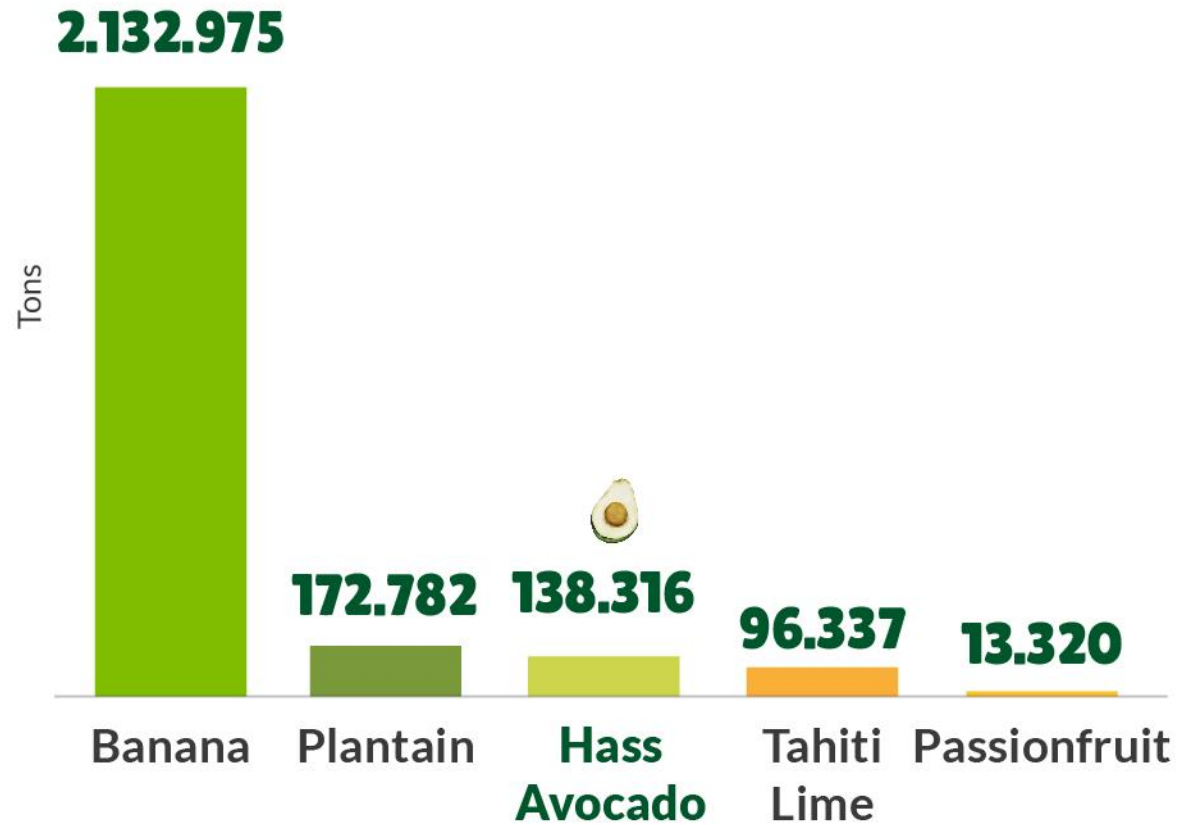


FRUIT EXPORTS

January – December 2024



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\$309.439.320 USD

Income generated by
Avocado

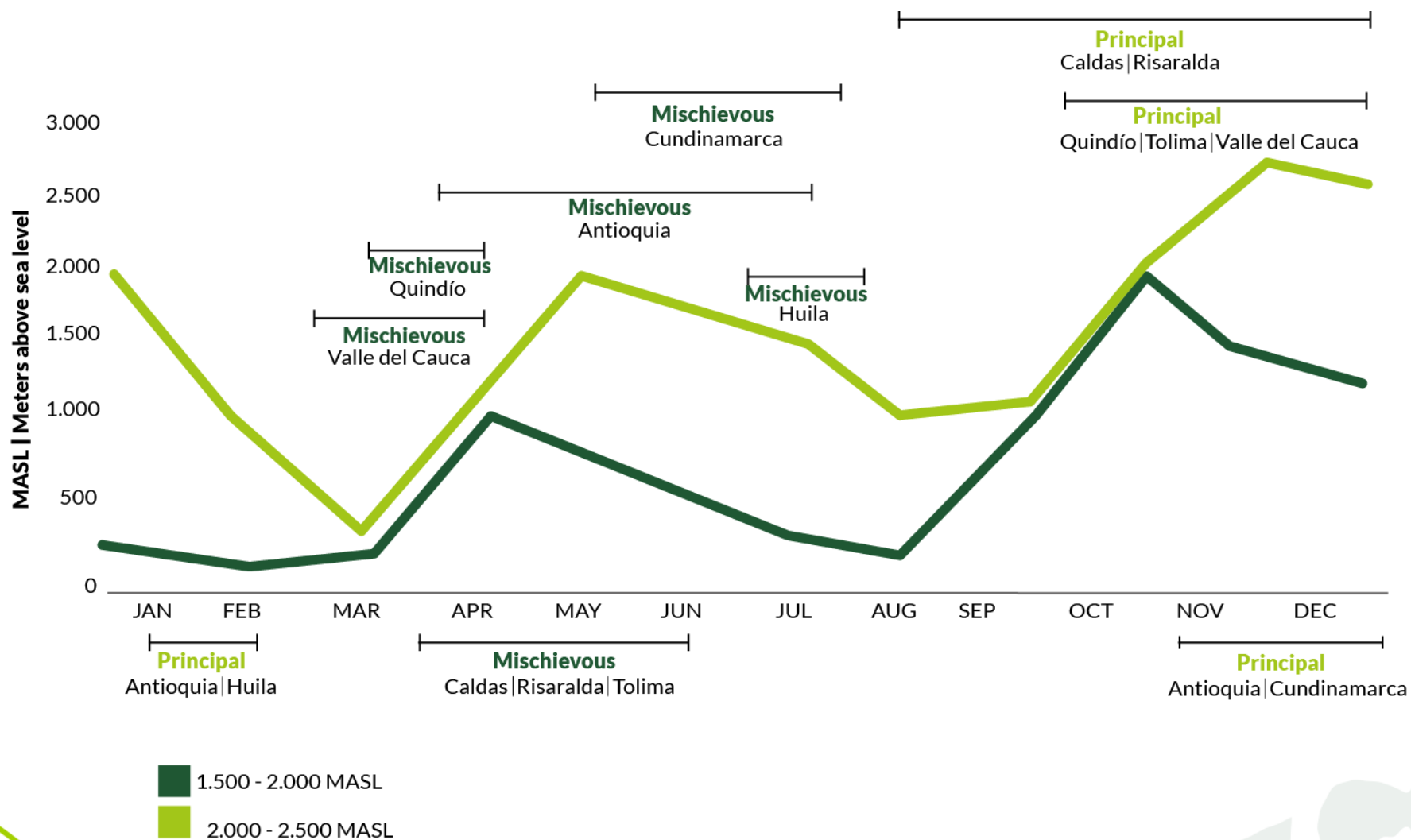
January - December 2024

HARVEST PERIODS

Avocados from Colombia



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EXPORTS MONTH

Tons



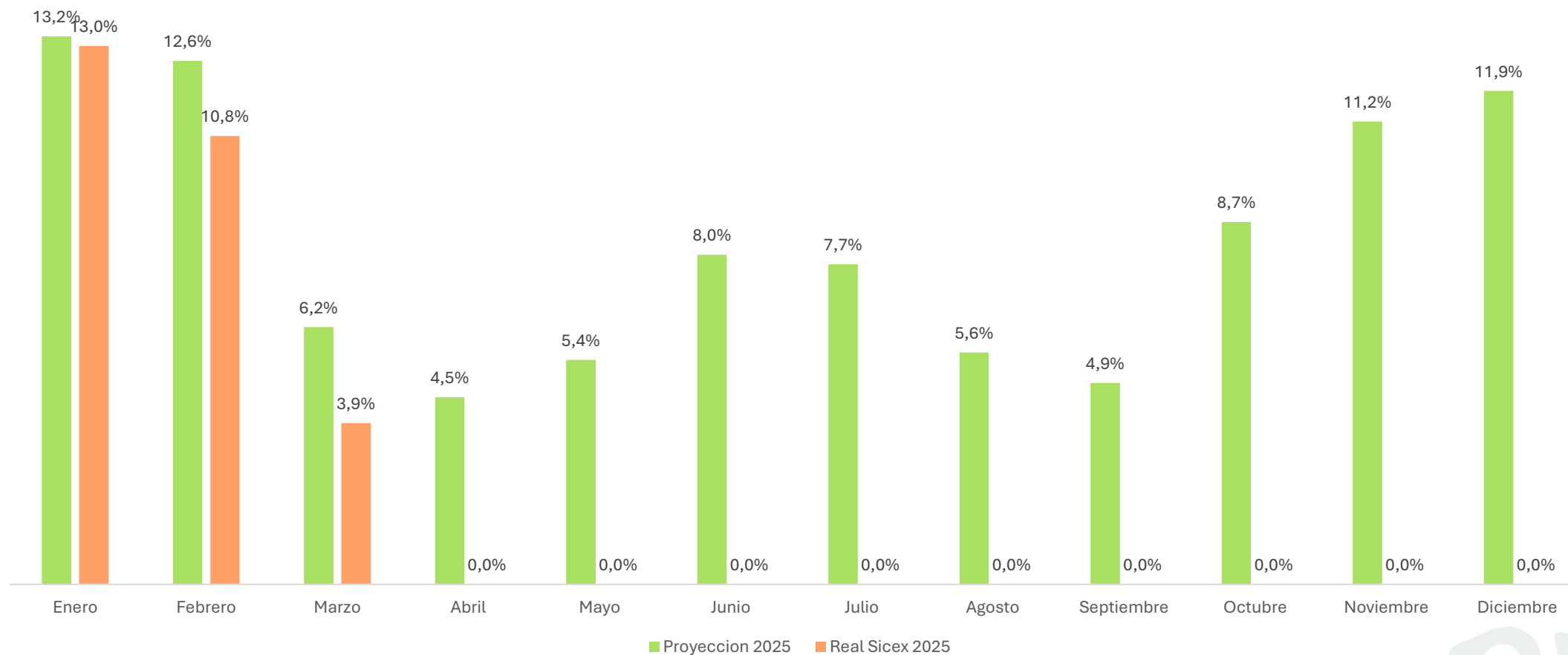
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SOURCE: DIAN| SICEX MARCH 2025

EXPORTS VS FORECASTS

Avocados from Colombia



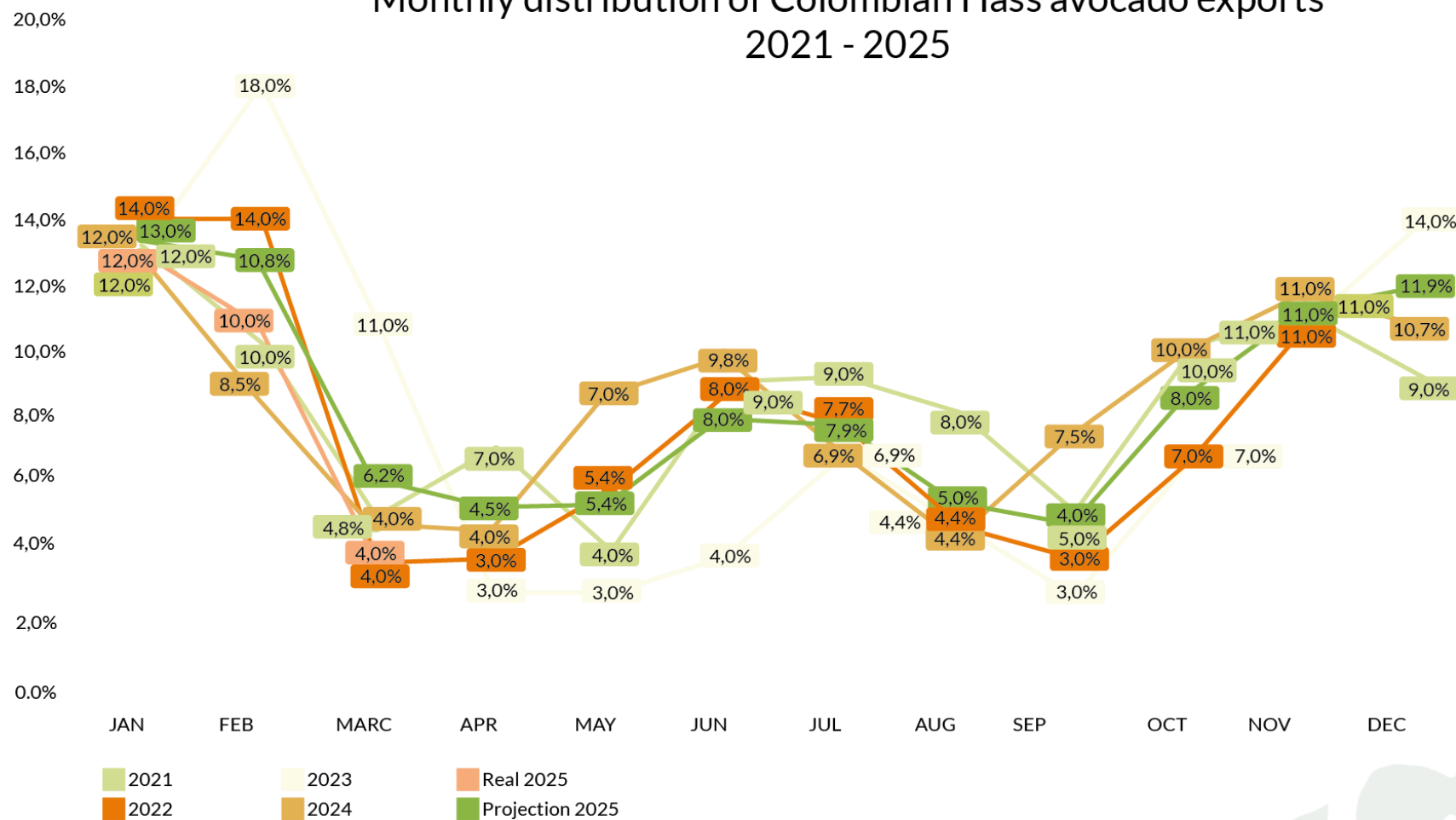
EXPORTS

Avocados from Colombia



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Monthly distribution of Colombian Hass avocado exports
2021 - 2025



Source: Corpohass

PRODUCTION AREAS



AVOCADOS
FROM
COLOMBIA

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EXPORTER FARM REGISTRATION

This registration is essential for exporting harvested avocados. It clarifies the farm ownership (natural person or legal entity) and defines their productive activities.

It is also an essential requirement for Hass Avocado exports, as it guarantees the certification of Colombian origin to international markets and ensures compliance with phytosanitary regulations and agreements between countries.

*More info: corpohass.com

WHERE IS OUR AVOCADO GROWN?

Avocados from Colombia



12.230 hectares
in **Zomac** territories
38% of total production

***Zomac:**

Historical areas affected by
the conflict in Colombia.

	Registered Farms	Registered Hectares
Antioquia	1.952	14.574,7
Caldas	397	9.801,2
Tolima	289	2.211,1
Huila	244	1.028,1
Risaralda	223	2.280,4
Valle del Cauca	166	5.537,3
Nariño	145	203,2
Cauca	128	406
Cundinamarca	91	466,5
Quindío	81	2.976,3
Putumayo	31	86,9
Boyacá	14	35,9
Santander	10	35,7
Norte de Santander	6	35,7
Chocó	2	9,5
Caquetá	1	33
Magdalena	1	28

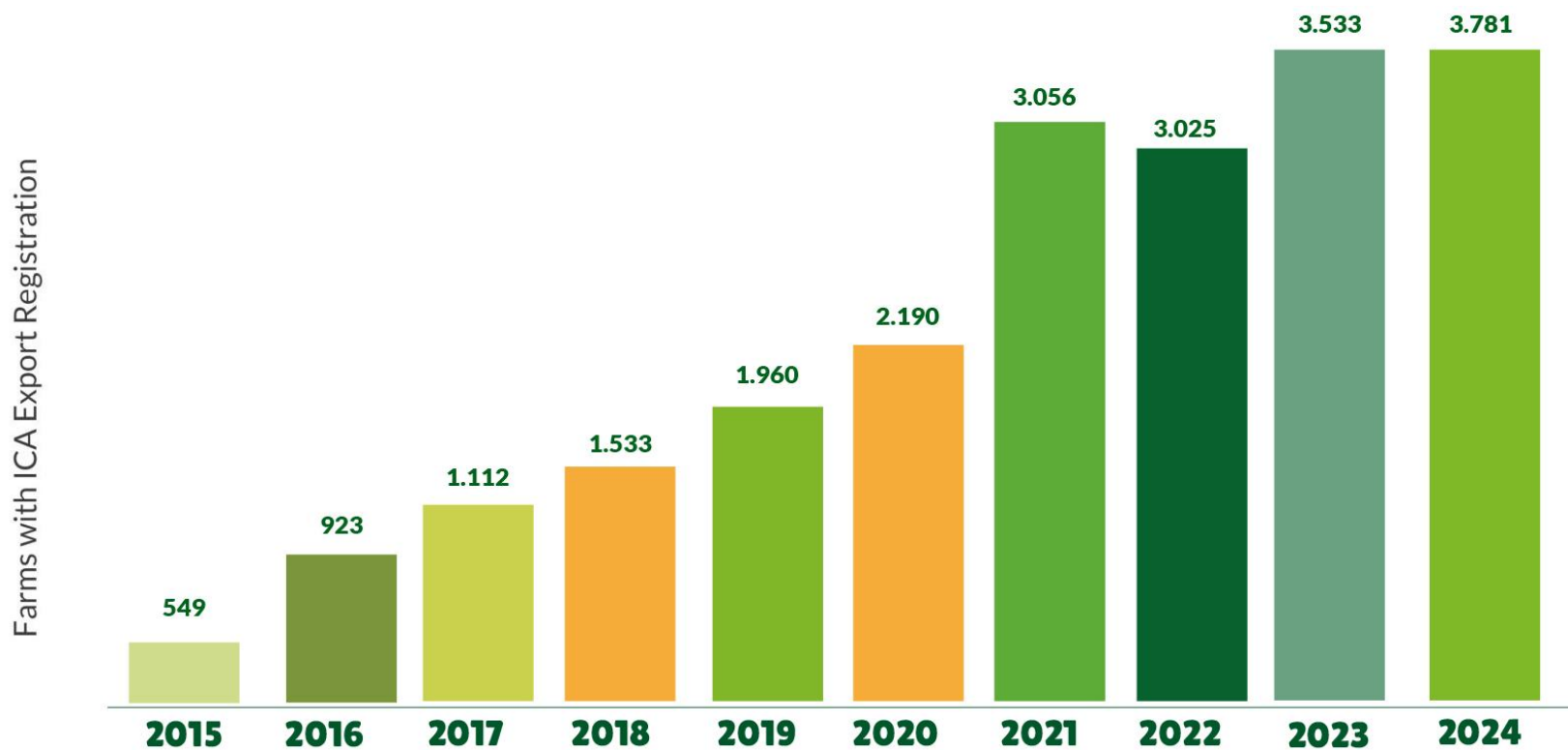
3.781 39.749,5

Source: ICA 2024



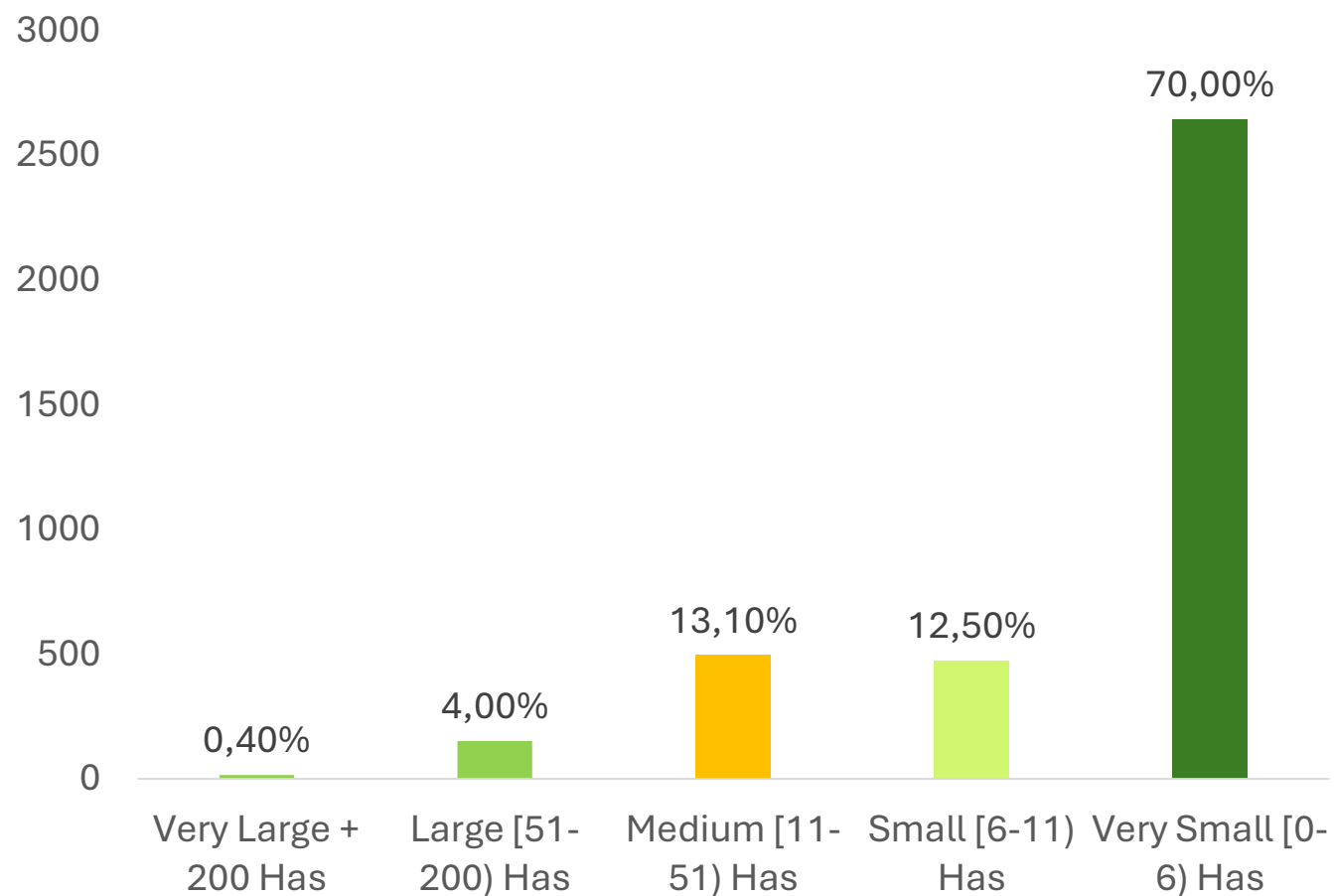
LOCATIONS WITH REGISTRATION EXPORTER

Avocados from Colombia



PRODUCERS

Classification



EXPORTERS



AVOCADOS
FROM
COLOMBIA

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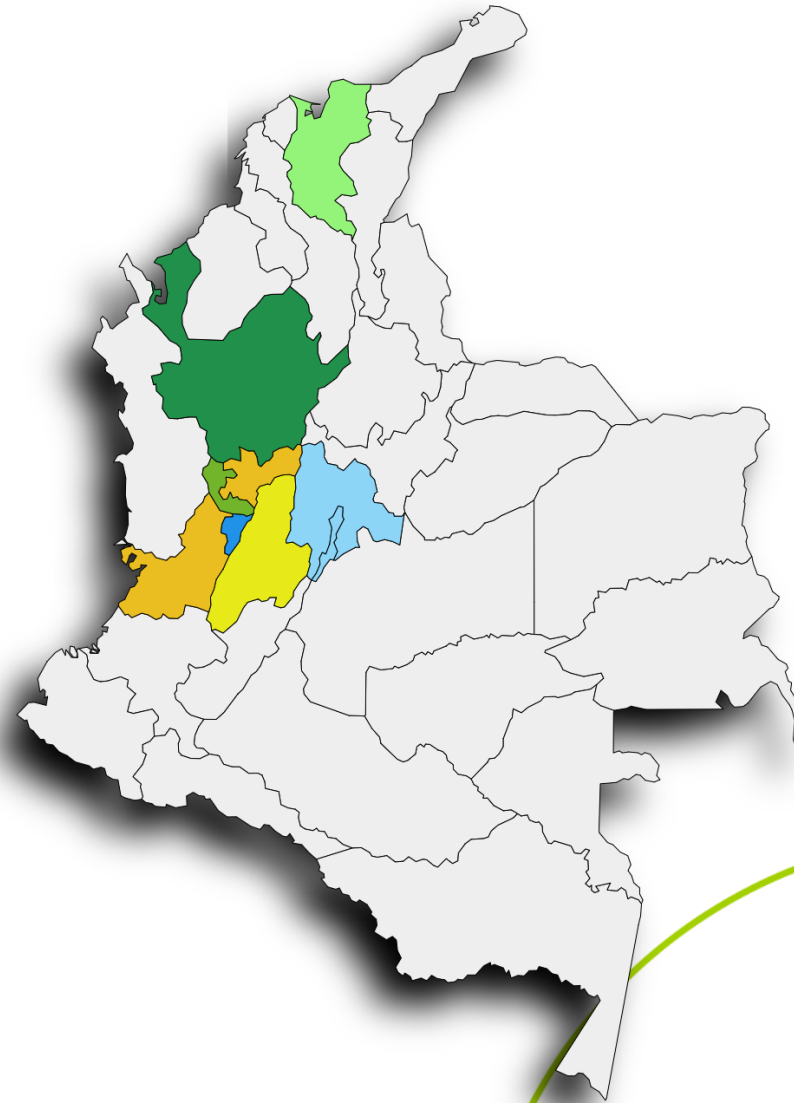
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WHERE ARE THE HASS AVOCADO PACKING PLANTS LOCATED IN COLOMBIA



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	PACKING PLANTS
Antioquia	13
Valle del Cauca	5
Risaralda	4
Caldas	2
Quindio	2
Cundinamarca	1
Magdalena	1
Tolima	1
TOTAL	29



Source: Corpohass

PROCESSOR



AVOCADOS
FROM
COLOMBIA

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WHERE ARE THE HASS AVOCADO PROCESSORS PLANTS LOCATED IN COLOMBIA

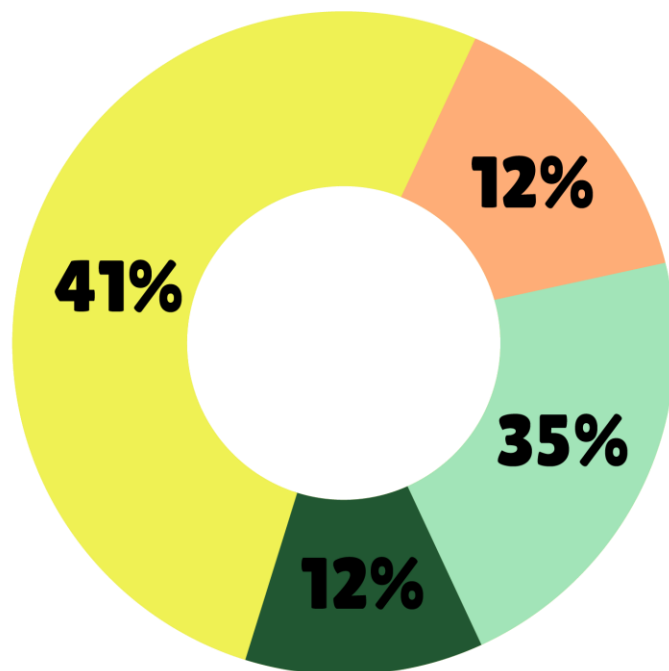
REGION	PROCESSORS
Risaralda	7
Antioquia	6
Valle del Cauca	2
Cundinamarca	2
TOTAL	17



PROCESSORS

According to group

PROCESSORS
Big 60%
Small 40%



- **35% OIL PRODUCTION**
- **41% PULPS AND GUACAMOLES**
- **12% OTHERS**
- **12% FROZEN**

MARKETS



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OWP OPERATIONAL WORK PLAN

Defines the obligations and responsibilities of producers exporting Hass avocados to particular markets:

- **USA**
- **Argentina**
- **Japan**
- **Peru**
- **South Korea**
- **China**
- **Chile**



Important note

It is a corequisite to have the Exporter Plot Registration in order to carry out the process.

REQUIREMENTS

Operational Work Plan -OWP-

	 USA	 China	 Korea	 Peru	 Argentina	 Japan	 Chile *
Application Submission	X	X	X	X	X	X	X
Boundary Survey	X	X	X	X	X	X	X
SH Data Upload	X	X	X	X	X	X	X
Development of Property Boundary Map	X	X					X
Farm Characterization	X	X					X
Initial Diagnosis	X	X	X	X	X	X	X
Monthly Pest Monitoring	X	X	X	X	X	X	X
Fruit sampling	X	X	X	X	X	X	X
Fallen Fruit Collection	X	X	X	X	X	X	X
Monitoring with lure <i>S. catenifer</i>		X	X				X
Monitoring Other Pests		X	X	X			X
Months for Approval	2	18	2	2	2	2	1

*Additional requirements Chile OWP

- **Absence of Pests**
This time without pests at any stage:
Farms: 6 months
Buffer area: 3 months
- **Traps**
Farms: 1 / 10 ha. | 20% 10 Ha
Buffer area: 1 / 50ha | 20% 10 Ha

RELATED AREAS

With Operational Work Plan (OWP)

Related areas: These are production sites whose buffer zone characterization (including crops and backyard areas) was carried out by the producer or individual and approved by the plant health authority, thus forming a productive nucleus.

	 Farms	 Hectares
 USA	723	19.580,50
 Argentina	393	11.879,10
 Peru	220	9.001,60
 Japan	110	6.082,10
 South Korea	71	4.454,70
 Chile	16	918,10
 China	-	-

ENABLE AREAS

With Operational Work Plan (OWP)

	FARMS WITH OWP	HECTARES WITH OWP
USA	484	14.277
Argetina	251	8.546
Peru	134	6.001
Japon	92	5.330
Corea del Sur	58	3.439
Chile	13	846
China	---	---
TOTAL	1.032	38.439



USA OWP

Corpohass was crucial in establishing the Operational Work Plan (OWP) with the U.S., serving as the official representative of Colombia's agroindustry and facilitating Hass avocado exports to the world's largest market.

The Corporation continues representing the industry to U.S. authorities, managing requests for new farm certifications through ICA under the country's OWP.

Corpohass also supports this through its Sustainable Productive Chains program, involving its affiliates.

Requirements

*Average approval time: 2 months

Average cost: USD 4,000

- Application Submission
- Boundary Survey
- SH Data Upload
- Development of Property Boundary Map
- Farm characterization
- Initial Diagnosis
- Monthly Pest Monitoring
- Fruit Sampling
- Fallen Fruit Collection

DOWNLOAD THE OFFICIAL DOCUMENT OF THIS OWP HERE





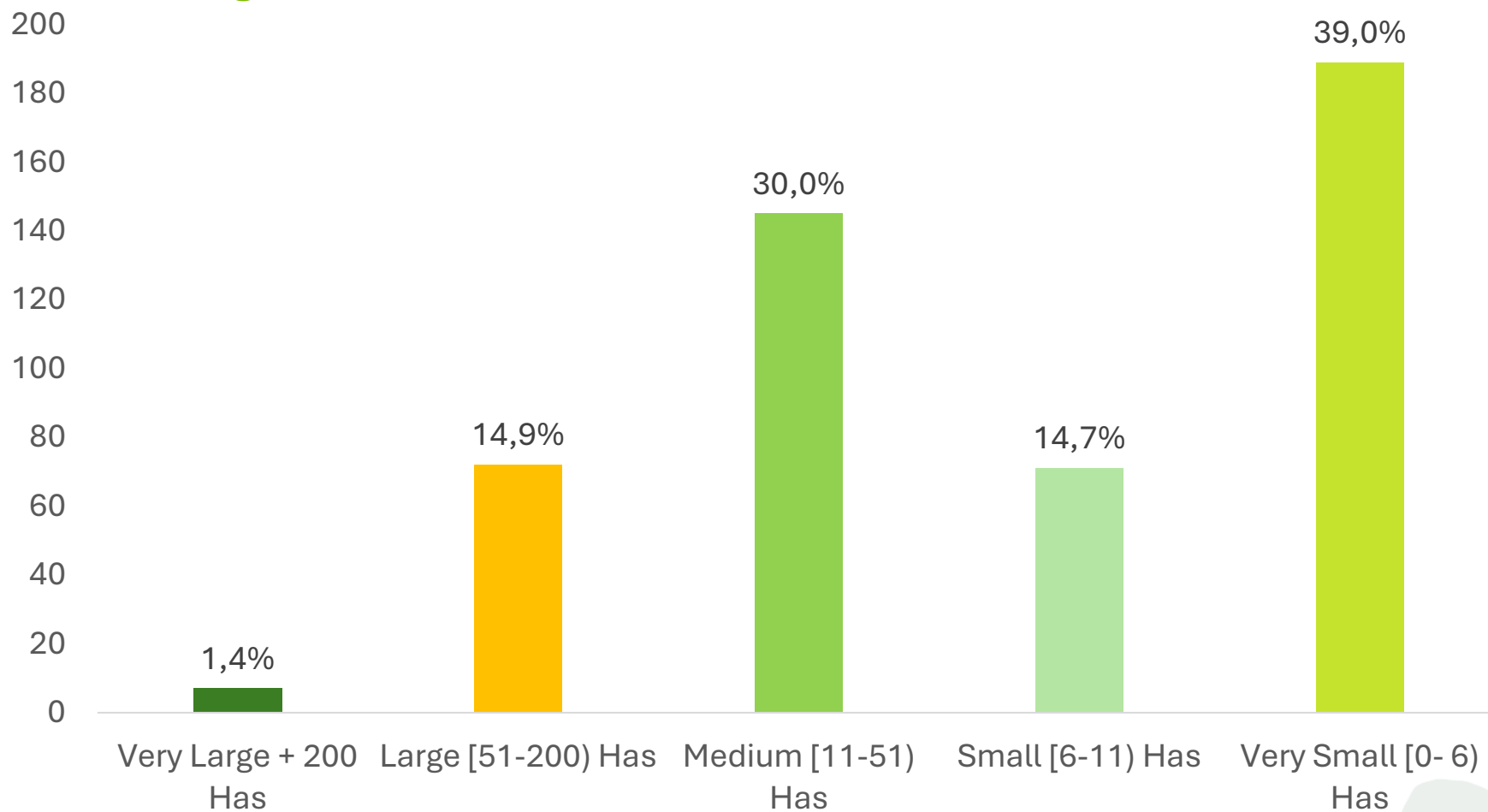
FARMS WITH USA OWP

	PREDIOS	HECTÁREAS
Antioquia	316	4.808
Caldas	68	4.377
Cundinamarca	2	79
Huila	16	157
Quindio	28	1.598
Risaralda	18	758
Tolima	11	109
Valle del Cauca	25	2.392
TOTAL	484	14.277



FARMS WITH USA OWP

According to size



Source
Up to Day: March 2025

MUNICIPALITIES WITH OWP USA – ANTIOQUIA



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Municipalities	Farms	Hectares
URRAO	108	1.675
SONSON	70	546
ABEJORRAL	48	832
SAN VICENTE	17	146
JERICO	14	641
EL PEÑOL	11	48
JARDIN	9	86
LA CEJA	6	56
LA UNION	5	90
MARINILLA	5	31
EL RETIRO	4	96
TAMESIS	3	171
SAN PEDRO	3	36
PUEBLORRICO	2	19
SANTA ROSA DE OSOS	2	76
CONCORDIA	1	85
ENTRERRIOS	1	9
GUARNE	1	11
AMAGA	1	62
TITIRIBI	1	13
ANDES	1	23,5
YARUMAL	1	39
GRANADA	1	6
ANZA	1	10
	316	4.808

Source ICA

Up to day: March 2025

MUNICIPALITIES WITH OWP USA – CALDAS

Municipalities	Farms	Hectares
AGUADAS	25	1.318
SALAMINA	13	890
PACORA	11	624
ARANZAZU	6	715
ANSERMA	4	187
RIOSUCIO	3	149
VILLAMARIA	3	195
MANIZALES	2	91
NEIRA	1	207
	68	4.377

MUNICIPALITIES WITH OWP USA – CUNDINAMARCA

Municipalities	Farms	Hectares
SAN FRANCISCO	1	49
GUADUAS	1	30
	2	79

MUNICIPALITIES WITH OWP USA – HUILA

Municipalities	Farms	Hectares
ISNOS	6	74
SAN AGUSTIN	3	41
OPORAPA	3	10
PITAL	2	2
TARQUI	1	20
PITALITO	1	10
	16	157

MUNICIPALITIES WITH OWP USA – QUINDIO

Municipalities	Farms	Hectares
PIJAO	10	631
SALENTO	6	390
FILANDIA	5	89
CALARCA	4	334
CIRCASIA	1	55
BUENAVISTA	1	10
GENOVA	1	90
	28	1.598

MUNICIPALITIES WITH OWP USA – RISARALDA

Municipalities	Farms	Hectares
GUATICA	14	628
QUINCHIA	3	112
DOSQUEBRADAS	1	18
	18	758

MUNICIPALITIES WITH OWP USA – TOLIMA

Municipalities	Farms	Hectares
HERVEO	10	36
CAJAMARCA	1	73
	11	109

MUNICIPALITIES WITH OWP USA – VALLE DEL CAUCA

Municipalities	Farms	Hectares
BOLIVAR	7	754
VERSALLES	4	343
EL DOVIO	3	63
SEVILLA	2	157
TRUJILLO	2	438
ROLDANILLO	2	138
ANSERMANUEVO	1	40
CAICEDONIA	1	153
ARGELIA	1	-
EL CERRITO	1	5
TORO	1	300
	25	2.392

Source ICA

Up to day: March 2025

DO YOU WANT MORE INFORMATION?

Check here the registered plots and access additional details.

CLICK HERE 





CHILE OWP

The agreement between the Ministry of Agriculture of Chile, and the Colombian Agricultural Institute (ICA), under the Ministry of Agriculture and Rural Development of Colombia (MADR).

The objective is to comply with Colombia's phytosanitary regulations established by Chile, following a risk mitigation systems approach, to import this fresh fruit and prevent the introduction of quarantine pests into Chile.

DOWNLOAD THE OFFICIAL DOCUMENT OF THIS OWP HERE





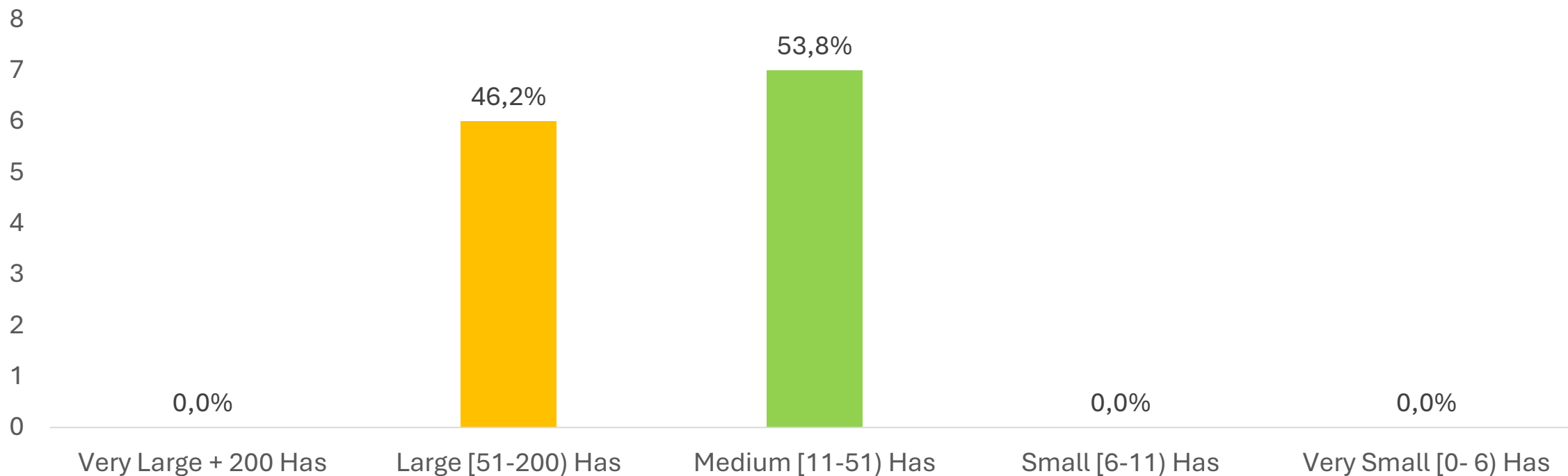
FARMS WITH CHILE OWP

	FARMS	HECTARES
Antioquia	2	53,2
Caldas	11	793,06
TOTAL	13	846,26



FARMS WITH CHILE OWP

According to size



MUNICIPALITIES WITH OWP CHILE – ANTIOQUIA

Municipalities	Farms	Hectáreas
JERICO	1	36
PUEBLORRICO	1	17,2
	2	53,2

MUNICIPALITIES WITH OWP CHILE – CALDAS

Municipalities	Farms	Hectáreas
AGUADAS	8	522,79
PACORA	1	82,22
SALAMINA	2	188,05
	11	793,06

DO YOU WANT MORE INFORMATION?

Check here the registered plots and access additional details.

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ARGENTINA OWP

The agreement between the National Service for Agri-Food Health and Quality, and the Colombian Agricultural Institute (ICA), under the Ministry of Agriculture and Rural Development of Colombia (MADR).

The objective is to comply with Colombia's phytosanitary regulations established by Argentina, following a risk mitigation systems approach, to import this fresh fruit and prevent the introduction of quarantine pests into Argentina.

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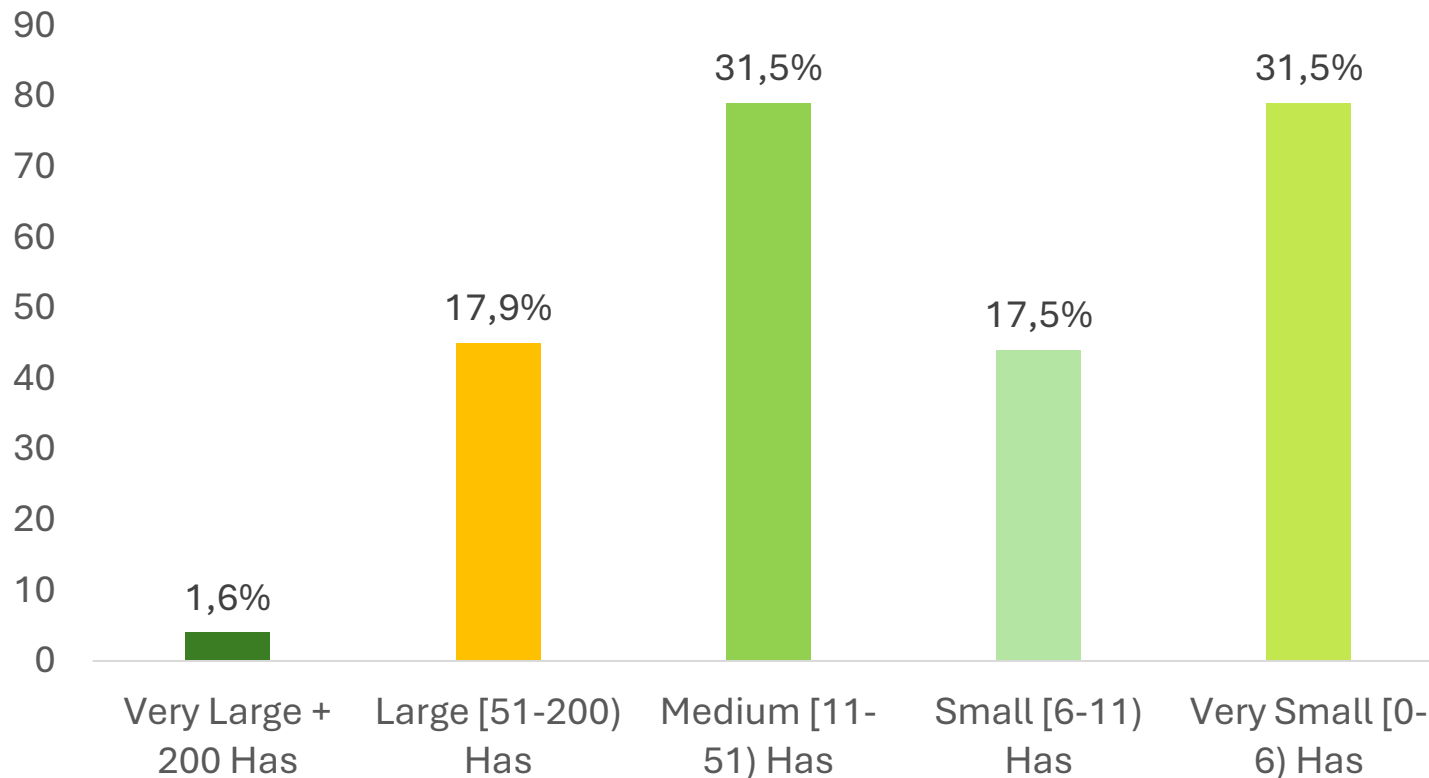
FARMS WITH ARGENTINA OWP

	FARMS	HECTARES
Antioquia	181	3.381
Caldas	35	2.948
Quindío	14	978
Valle del Cauca	7	787
Tolima	7	103
Risaralda	7	349
TOTAL GENERAL	251	8.546



PRODUCERS WITH ARGENTINA OWP

According to size



Source ICA
Up to day: March 2025

MUNICIPALITIES WITH OWP ARGENTINA – ANTIOQUIA



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Municipalities	Farms	Hectares
ABEJORRAL	22	497
AMAGA	1	62
ANDES	1	23
ANZA	1	10
EL PEÑOL	8	36
EL RETIRO	1	33
ENTRERRIOS	1	9
GRANADA	1	6
GUARNE	1	11
JARDIN	8	81
JERICO	9	440
LA CEJA	4	52
LA UNION	4	70
MARINILLA	4	27
SAN PEDRO	3	36
SAN VICENTE	14	134
SANTA ROSA DE OSOS	2	76
SONSON	31	192
SOPETRAN	1	-
TAMESIS	4	315
TITIRIBI	1	13
URRAO	58	1.221
YARUMAL	1	39
	181	3.381

Source ICA

Up to day: March 2025

MUNICIPALITIES WITH OWP ARGENTINA – CALDAS

Municipalities	Farms	Hectares
AGUADAS	11	816
ANSERMA	3	170
ARANZAZU	2	504
MANIZALES	2	91
NEIRA	1	207
PACORA	6	446
SALAMINA	7	519
VILLAMARIA	3	195
	35	2.948

MUNICIPALITIES WITH OWP ARGENTINA – QUINDIO

Municipalities	Farms	Hectares
CALARCA	3	280
FILANDIA	1	23
PIJAO	8	552
SALENTO	2	123
	14	978

MUNICIPALITIES WITH OWP ARGENTINA – VALLE DEL CAUCA

Municipalities	Farms	Hectares
BOLIVAR	2	240
CAICEDONIA	1	153
ROLDANILLO	1	28
SEVILLA	1	142
TULUA	1	44
VERSALLES	1	179
	7	787

MUNICIPALITIES WITH OWP ARGENTINA – TOLIMA

Municipalities	Farms	Hectares
CAJAMARCA	1	73
HERVEO	6	30
	7	103

MUNICIPALITIES WITH OWP ARGENTINA – RISARALDA

Municipalities	Farms	Hectares
GUATICA	6	301
QUINCHIA	1	48
	7	349

DO YOU WANT MORE INFORMATION?

Check here the registered plots and access additional details.

CLICK HERE 





PERU OWP

The agreement between the National Agricultural Health Service, and the Colombian Agricultural Institute (ICA), under the Ministry of Agriculture and Rural Development of Colombia (MADR).

The objective is to comply with Colombia's phytosanitary regulations established by Peru, following a risk mitigation systems approach, to import this fresh fruit and prevent the introduction of quarantine pests into Peru.

DOWNLOAD THE OFFICIAL DOCUMENT OF THIS OWP HERE





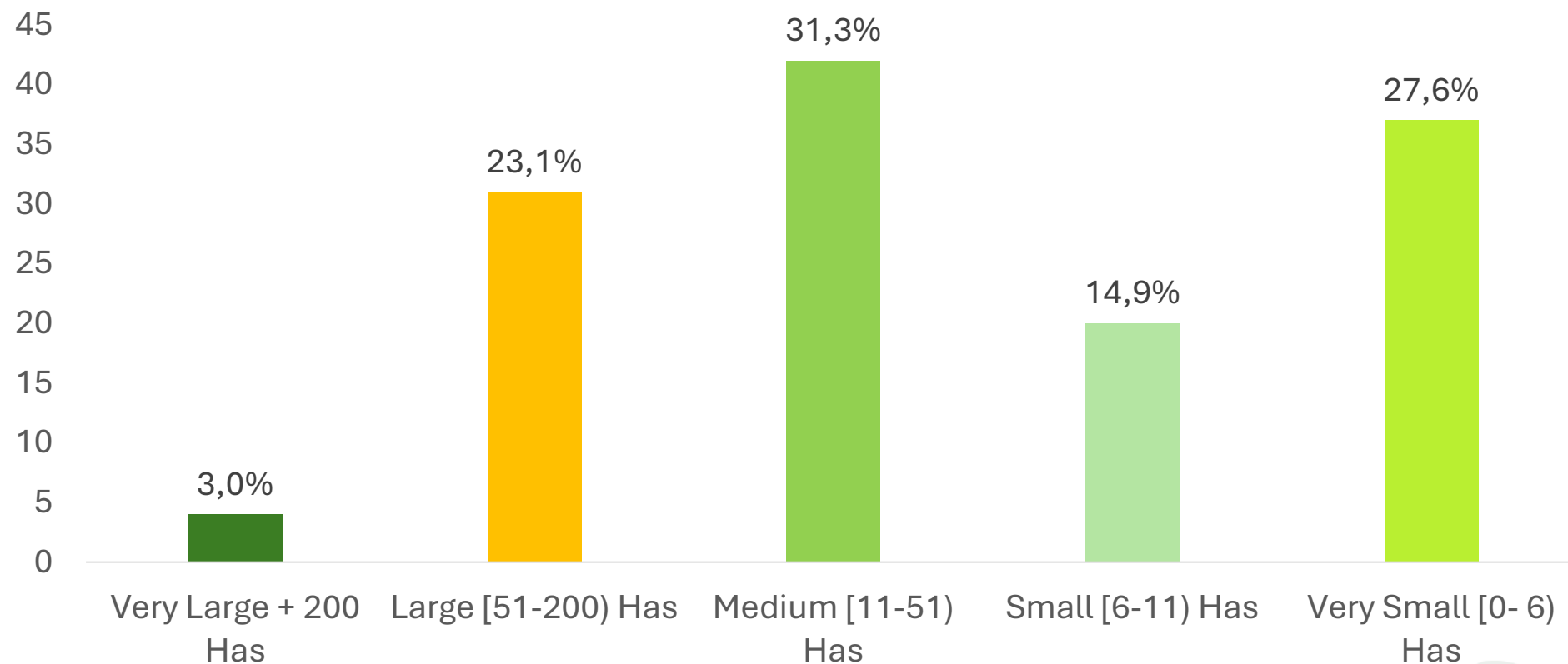
FARMS WITH PERU OWP

	FARMS	HECTARES
Antioquia	95	2.253
Caldas	28	2.388
Quindío	3	453
Risaralda	3	145
Tolima	1	73
Valle del Cauca	4	689
TOTAL GENERAL	134	6.001



PRODUCERS WITH PERU OWP

According to size



MUNICIPALITIES WITH OWP PERU – ANTIOQUIA

Municipalities	Farms	Hectares
ABEJORRAL	10	179
AMAGA	1	62
ANDES	1	23
ANZA	1	10
EL PEÑOL	3	4
GRANADA	1	6
JARDIN	8	81
JERICO	8	434
LA UNION	2	54
MARINILLA	1	16
SAN VICENTE	1	9
SANTA ROSA DE OSOS	1	76
SONSON	13	82
TAMESIS	4	315
URRAO	40	902
	95	2.229

Source ICA

Up to day: March 2025

MUNICIPALITIES WITH OWP PERU – CALDAS

Municipalities	Farms	Hectares
AGUADAS	9	598
ARANZAZU	2	504
MANIZALES	2	91
NEIRA	1	207
PACORA	6	446
SALAMINA	6	418
VILLAMARIA	2	124
	28	2.388

MUNICIPALITIES WITH OWP PERU – QUINDIO

Municipalities	Farms	Hectares
PIJAO	2	430
SALENTO	1	23
	3	453

MUNICIPALITIES WITH OWP PERU – RISARALDA

Municipalities	Farms	Hectares
GUATICA	3	145
	3	145

MUNICIPALITIES WITH OWP PERU – TOLIMA

Municipalities	Farms	Hectares
CAJAMARCA	1	73
	1	73

MUNICIPALITIES WITH OWP PERU – VALLE DEL CAUCA

Municipalities	Farms	Hectares
BOLIVAR	1	215
CAICEDONIA	1	153
SEVILLA	1	142
VERSALLES	1	179
	4	689

DO YOU WANT MORE INFORMATION?

Check here the registered plots and access additional details.

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CHINA OWP

The agreement between the General Customs Administration of the People's Republic of China, and the Colombian Agricultural Institute (ICA), under the Ministry of Agriculture and Rural Development of Colombia (MADR).

The objective is to comply with Colombia's phytosanitary regulations established by China, following a risk mitigation systems approach, to import this fresh fruit and prevent the introduction of quarantine pests into China.

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FARMS WITH CHINA OWP



The ICA is awaiting a response from MAFF, China's phytosanitary authority, regarding the production sites and packing plants authorized for export to this Asian country (2024-2025 season).



JAPAN OWP

The agreement between the Ministry of Agriculture, Forestry and Fisheries -MAFF-, and the Colombian Agricultural Institute (ICA), under the Ministry of Agriculture and Rural Development of Colombia (MADR).

The objective is to comply with Colombia's phytosanitary regulations established by Japan, following a risk mitigation systems approach, to import this fresh fruit and prevent the introduction of quarantine pests into Japan.

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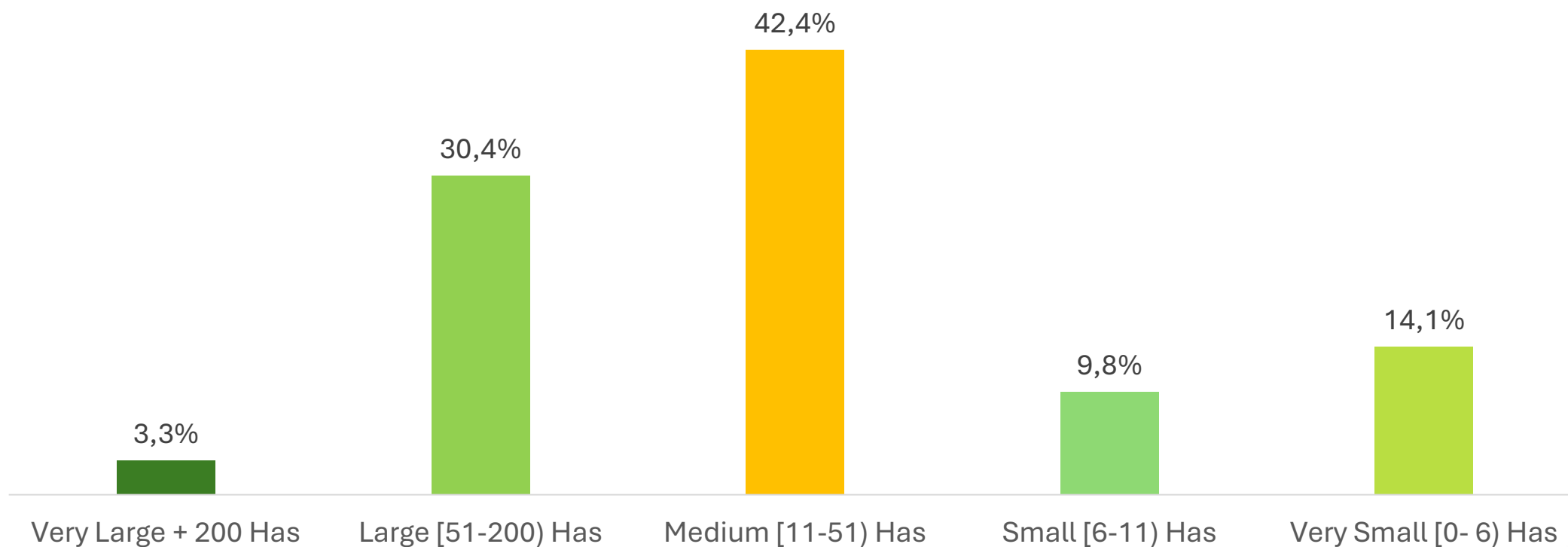
FARMS WITH OWP JAPAN

	FARMS	HECTARES
Antioquia	40	944
Caldas	30	2.108
Quindío	2	475
Risaralda	8	501
Valle del Cauca	12	1.302
TOTAL GENERAL	92	5.330



PRODUCERS WITH JAPAN OWP

According to size



Up to Day: March 2025

Source ICA
Up to day: March 2025

MUNICIPALITIES WITH OWP JAPAN – ANTIOQUIA

Municipalities	Farms	Hectares
SONSON	18	133
URRAO	15	678
SAN VICENTE	3	52
JARDIN	1	10
ANDES	1	23
JERICO	1	47
SAN PEDRO	1	3
	40	944

MUNICIPALITIES WITH OWP JAPAN – CALDAS

Municipalities	Farms	Hectares
AGUADAS	19	1.174
PACORA	7	528
SALAMINA	1	140
ARANZAZU	1	101
VILLAMARIA	1	124
MANIZALES	1	41
	30	2.108

MUNICIPALITIES WITH OWP JAPAN – QUINDIO

Municipalities	Farms	Hectares
PIJAO	2	475
	2	475

MUNICIPALITIES WITH OWP JAPAN – RISARALDA

Municipalities	Farms	Hectares
GUATICA	5	389
QUINCHIA	3	112
	8	501

MUNICIPALITIES WITH OWP JAPAN – VALLE DEL CAUCA

Municipalities	Farms	Hectares
BOLIVAR	4	640
EL DOVIO	3	63
SEVILLA	2	157
VERSALLES	1	179
CAICEDONIA	1	153
ROLDANILLO	1	110
	12	1.302

DO YOU WANT MORE INFORMATION?

Check here the registered plots and access additional details.

CLICK HERE 





SOUTH KOREA OWP

The agreement between the phytosanitary authorities, and the Colombian Agricultural Institute (ICA), under the Ministry of Agriculture and Rural Development of Colombia (MADR).

The objective is to comply with Colombia's phytosanitary regulations established by South Korea, following a risk mitigation systems approach, to import this fresh fruit and prevent the introduction of quarantine pests into South Korea.

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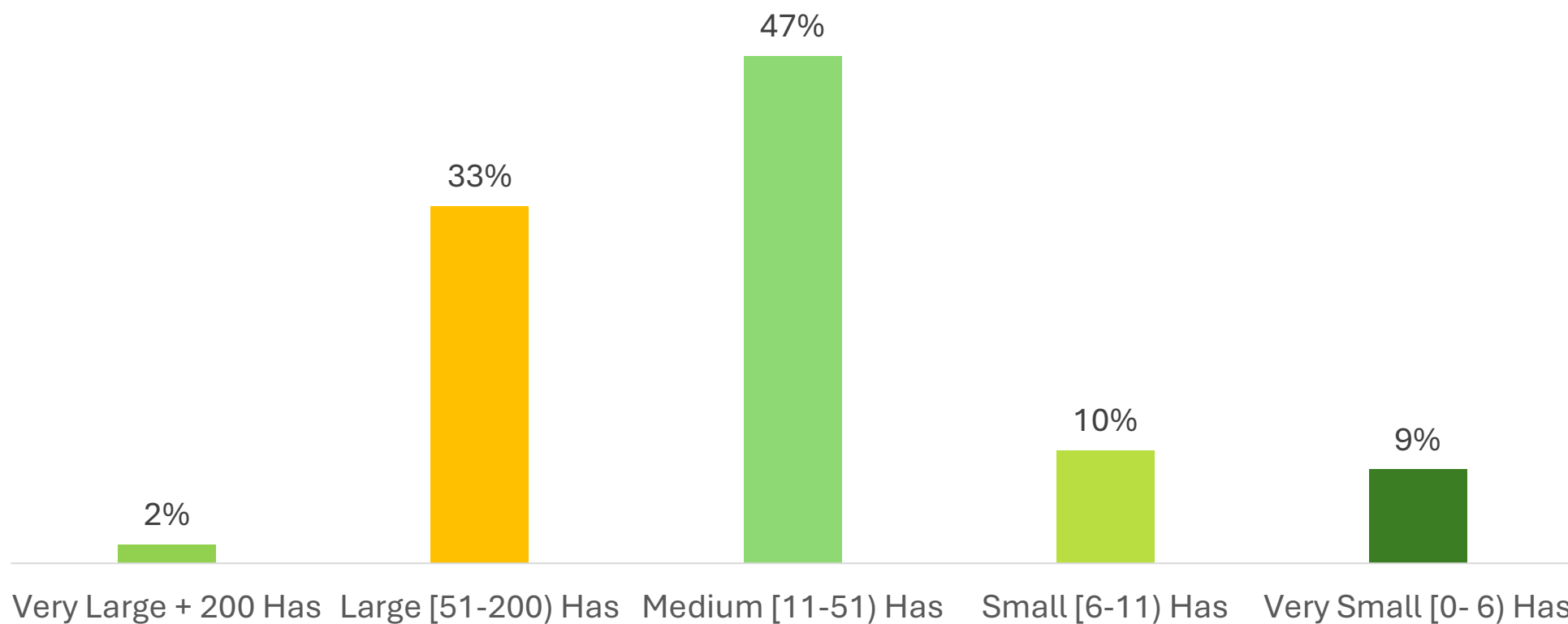


FARMS WITH OWP KOREA

	FARMS	HECTARES
Antioquia	27	765
Caldas	18	1.325
Quindío	1	420
Risaralda	8	540
Valle del Cauca	4	388
TOTAL GENERAL	58	3.349

PRODUCERS WITH KOREA OWP

According to size



Source ICA
Up to day: March 2025

MUNICIPALITIES WITH OWP KOREA – ANTIOQUIA

Municipalities	Farms	Hectares
ANDES	1	23
JARDIN	1	15
SAN VICENTE	1	16
SONSON	12	97
URRAO	12	615
	27	765

MUNICIPALITIES WITH OWP KOREA – CALDAS

Municipalities	Farms	Hectares
AGUADAS	10	643
MANIZALEZ	1	41
PACORA	5	446
VILLAMARIA	2	195
	18	1.325

MUNICIPALITIES WITH OWP KOREA – QUINDIO

Municipalities	Farms	Hectares
PIJAO	1	420
	1	420

MUNICIPALITIES WITH OWP KOREA – RISARALDA

Municipalities	Farms	Hectares
GUATICA	6	467
QUINCHIA	2	73
	8	540

MUNICIPALITIES WITH OWP KOREA – VALLE DEL CAUCA

Municipalities	Farms	Hectares
BOLIVAR	1	42
CAICEDONIA	1	153
SEVILLA	1	14
VERSALLES	1	179
	4	388

DO YOU WANT MORE INFORMATION?

Check here the registered plots and access additional details.

CLICK HERE 



EXPORTS

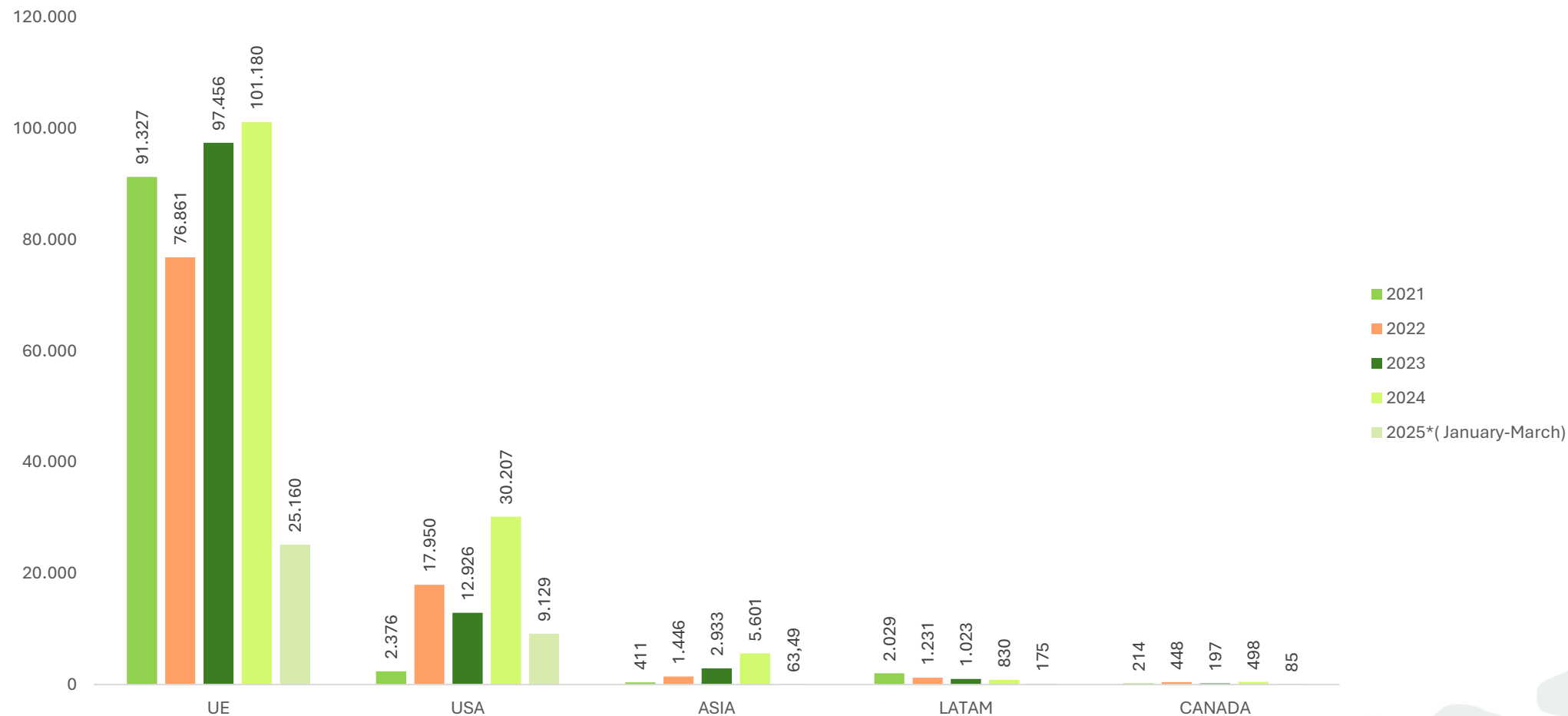


AVOCADOS
FROM
COLOMBIA

Sustainability from the heart

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EXPORT DESTINATIONS / TONS



SOURCE: DIAN | SICEX MARCH 2025

MAIN MARKETS EUROPE

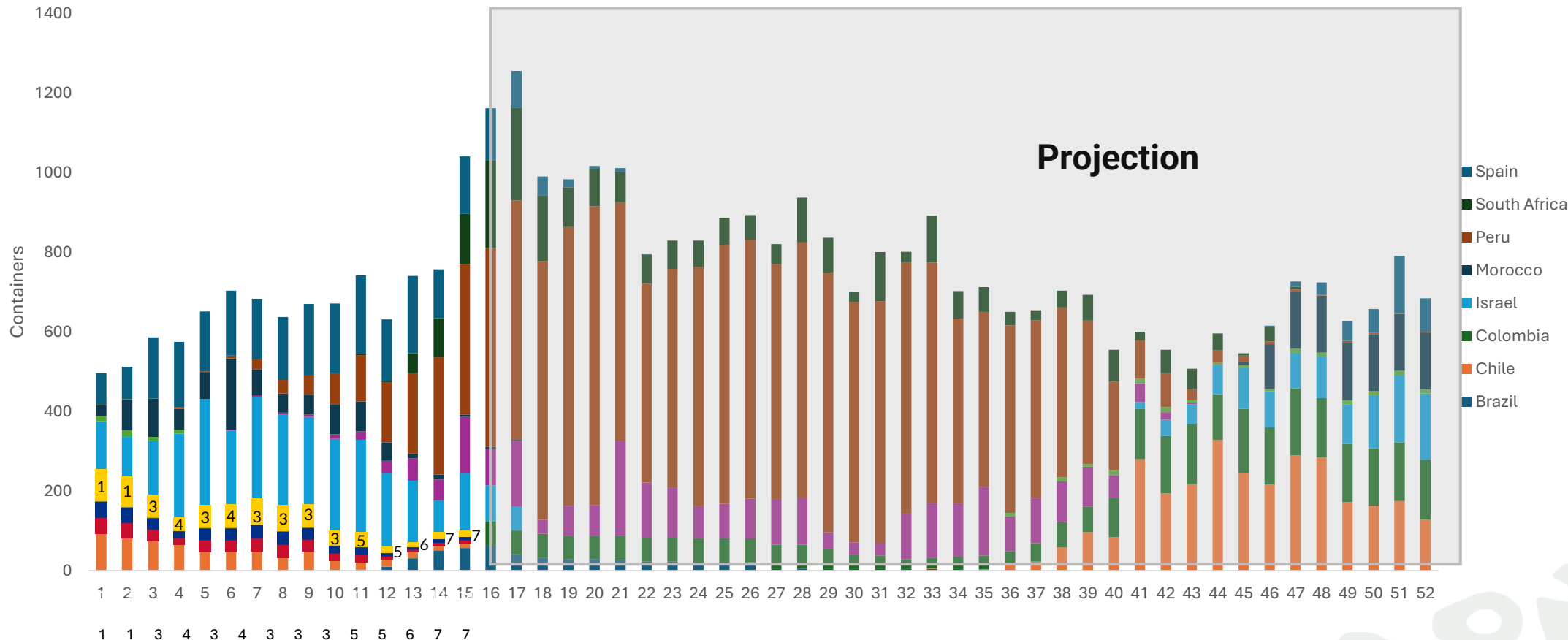


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EUROPE SUPPLIERS



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Colombia in the ranking of the top 10 exporting countries

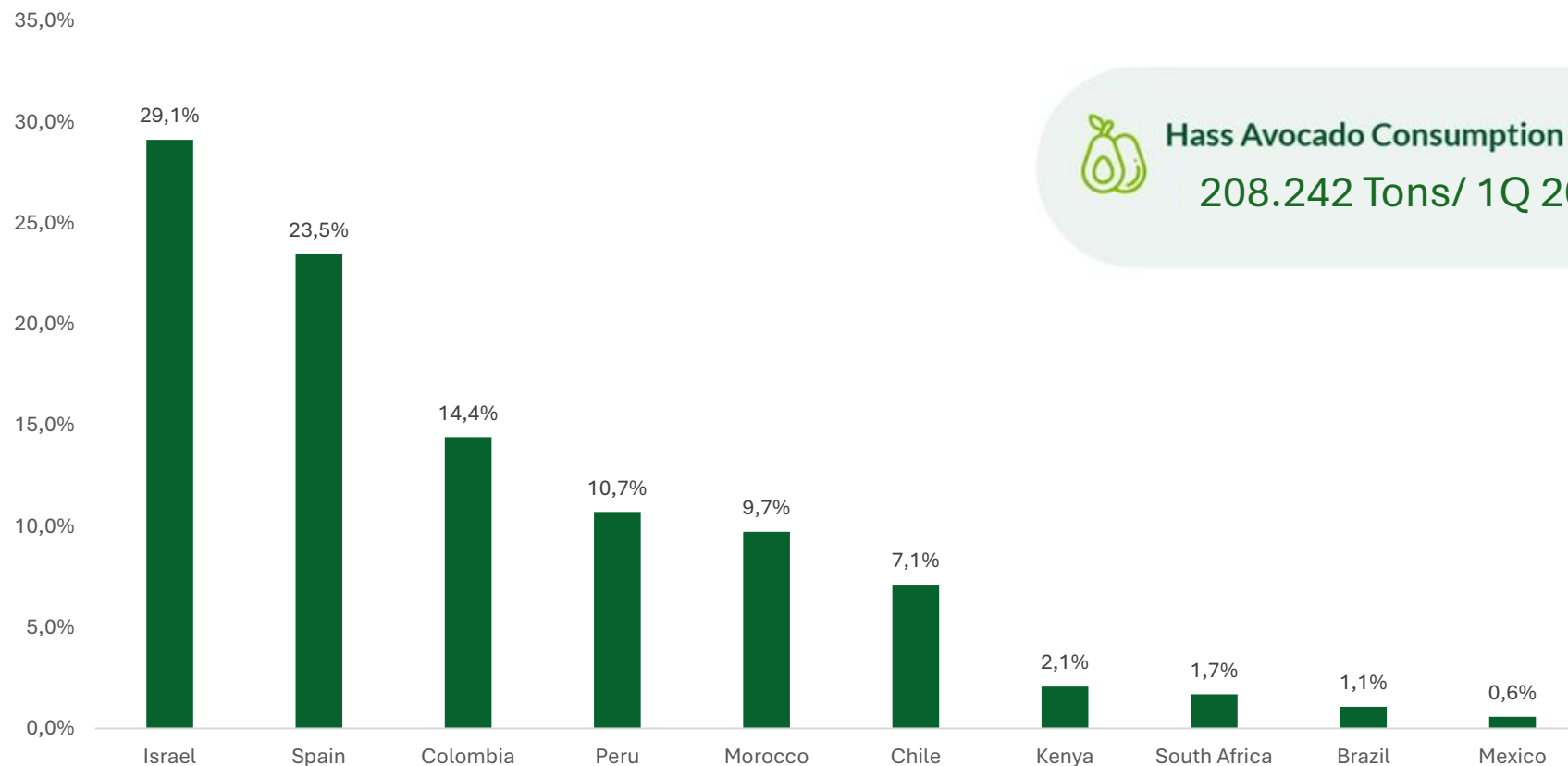
SOURCE: Avobook
Kenya volumen are combine with Tanzania

EUROPEAN SUPPLIERS

2024



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Hass Avocado Consumption Europe Per capita consumption
208.242 Tons/ 1Q 2025 0,28 Kg per Capita

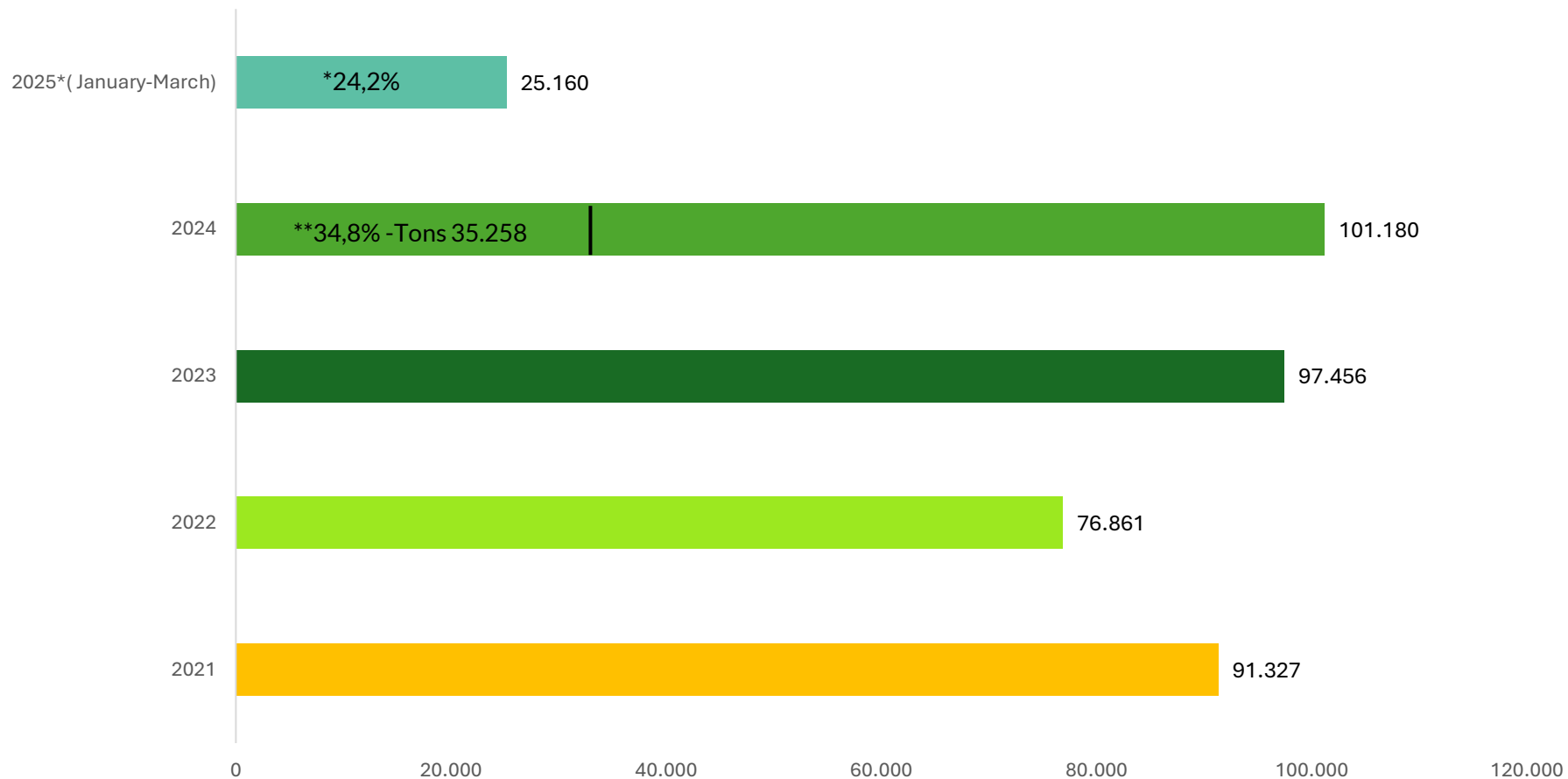
SOURCE: Avobook January to March 2025
Kenya volumen are combine with Tanzania

EXPORTS TO EUROPEAN COUNTRIES

	2021	2022	2023	2024	2025* (JAN – MAR)
NETHERLANDS	50.086	46.764	53.472	60.154	14.925
SPAIN	11.807	9.326	13.996	11.546	2.597
UNITED KINGDOM	11.521	10.727	12.459	11.507	2.815
BELGIUM	5.893	3.264	5.579	9.868	2.285
GERMANY	3.646	2.724	5.407	3.826	667
FRANCE	5.462	2.239	5.257	2.905	1.413
OTHER	2.914	1.907	1.286	1.374	457
TOTAL TONS	91.329	76.861	97.456	101.180	25.160

EXPORTS TO EUROPE

Tons



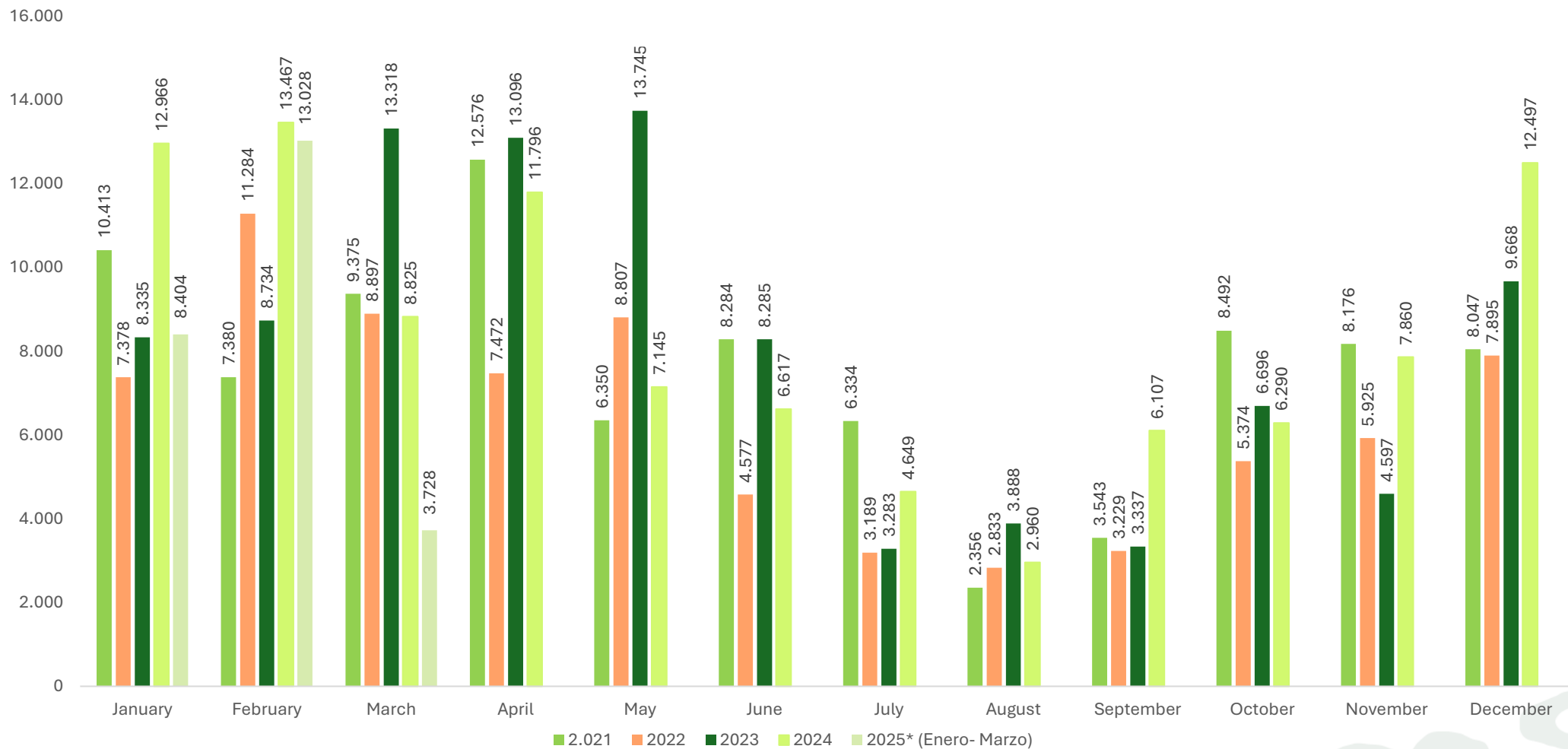
SOURCE: DIAN| SICEX MARCH 2025

*1Q 2025 share of total projected volume for 2025

**1Q 2024 share of total annual volume

EXPORTS TO EUROPE MONTH

Tons



EUROPEAN PORTS

Entry Avocados from Colombia



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	% RECEPCION
ROTTERDAM	52%
AMBERES-ANTWERPEN	17%
VLISSINGEN	13%
ALGECIRAS	6%
DUNKERQUE	4%
LONDON GATEWAY	4%
SOUTHAMPTON	2%
PORTSMOUTH	2%
OTHERS	1%

SOURCE: SICEX

MAIN MARKETS USA

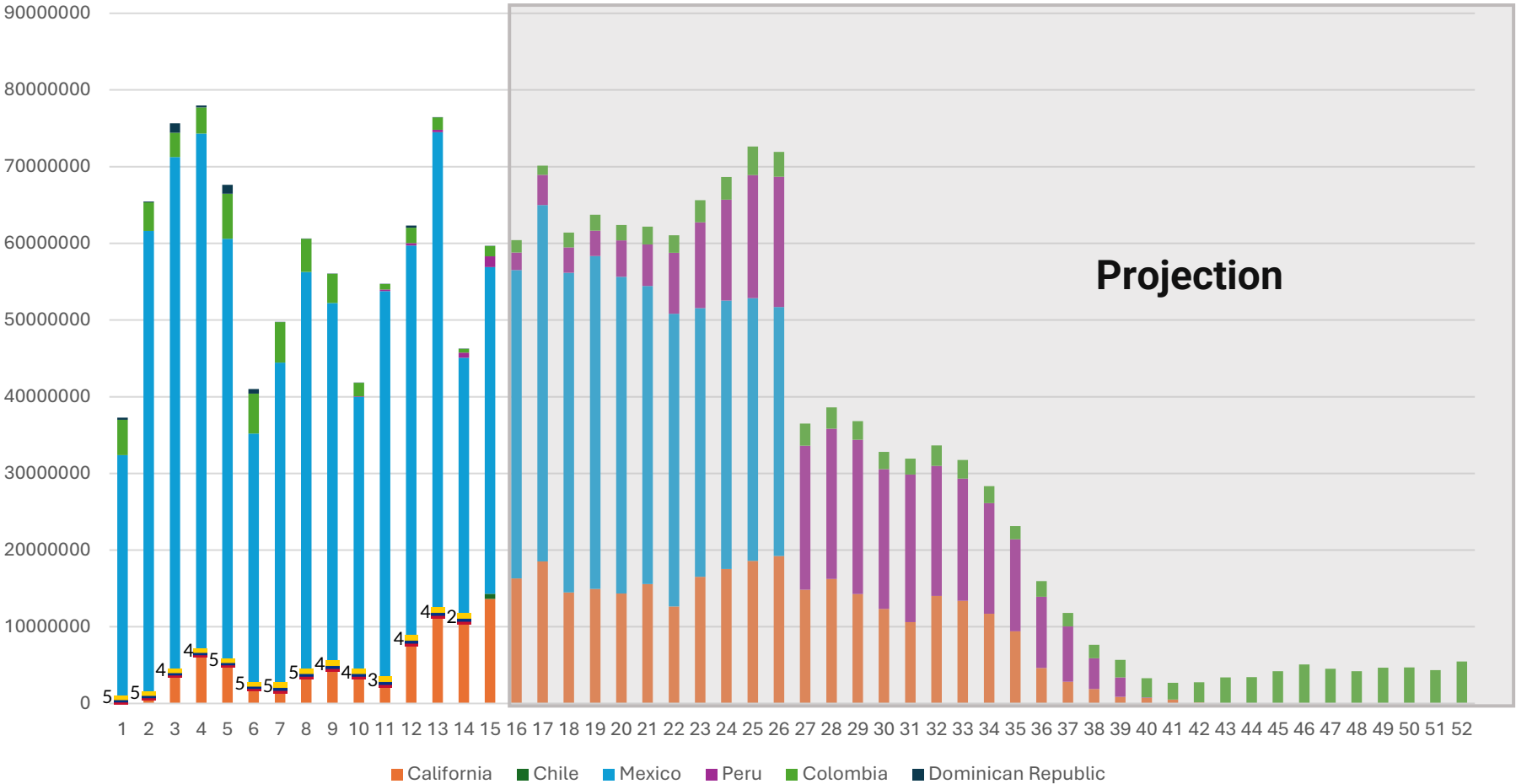


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USA SUPPLIERS



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5 5 4 4 5 5 5 5 4 4 4 3 4 4 2

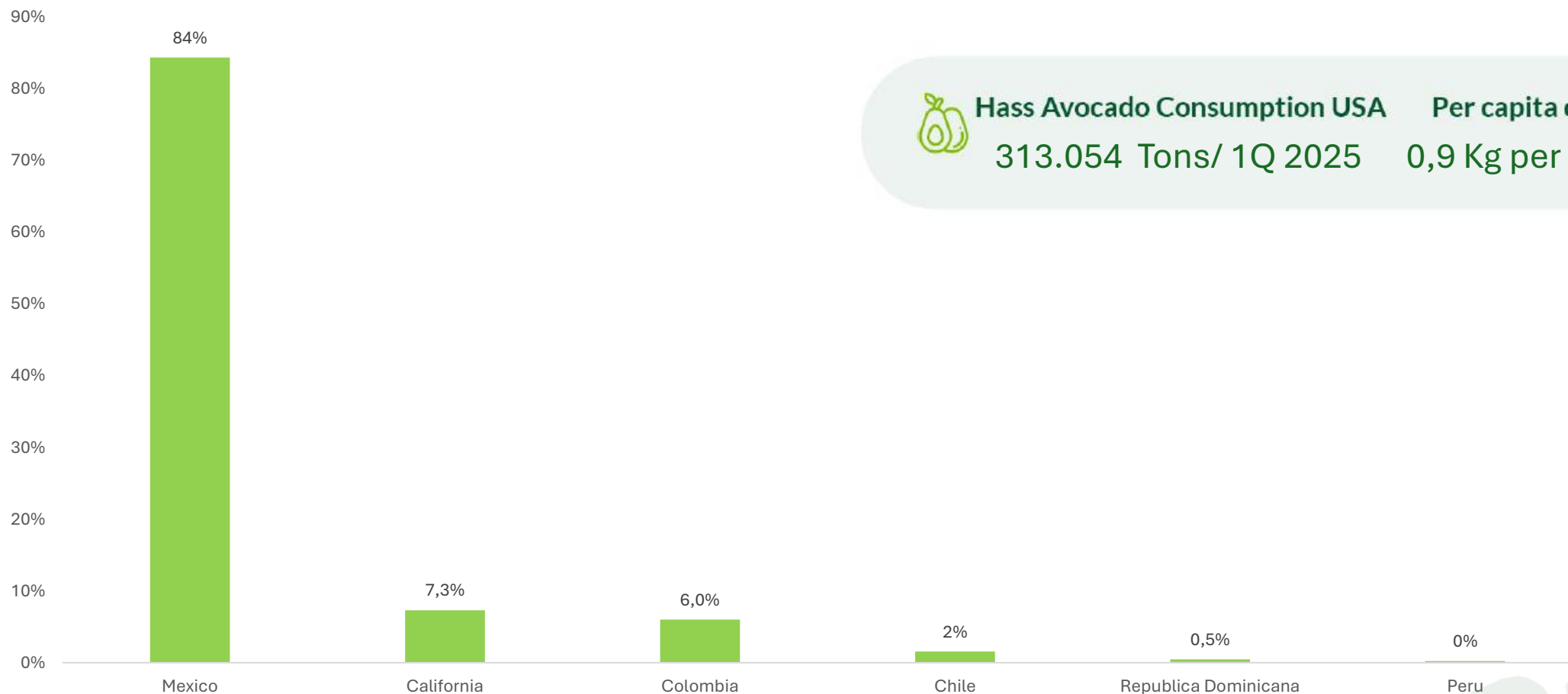
Colombia in the ranking of the top 6 exporting countries

Source: HAB

USA SUPPLIERS



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Hass Avocado Consumption USA **Per capita consumption**
313.054 Tons/ 1Q 2025 0,9 Kg per Cápira

Source: HAB (January to March 2025)

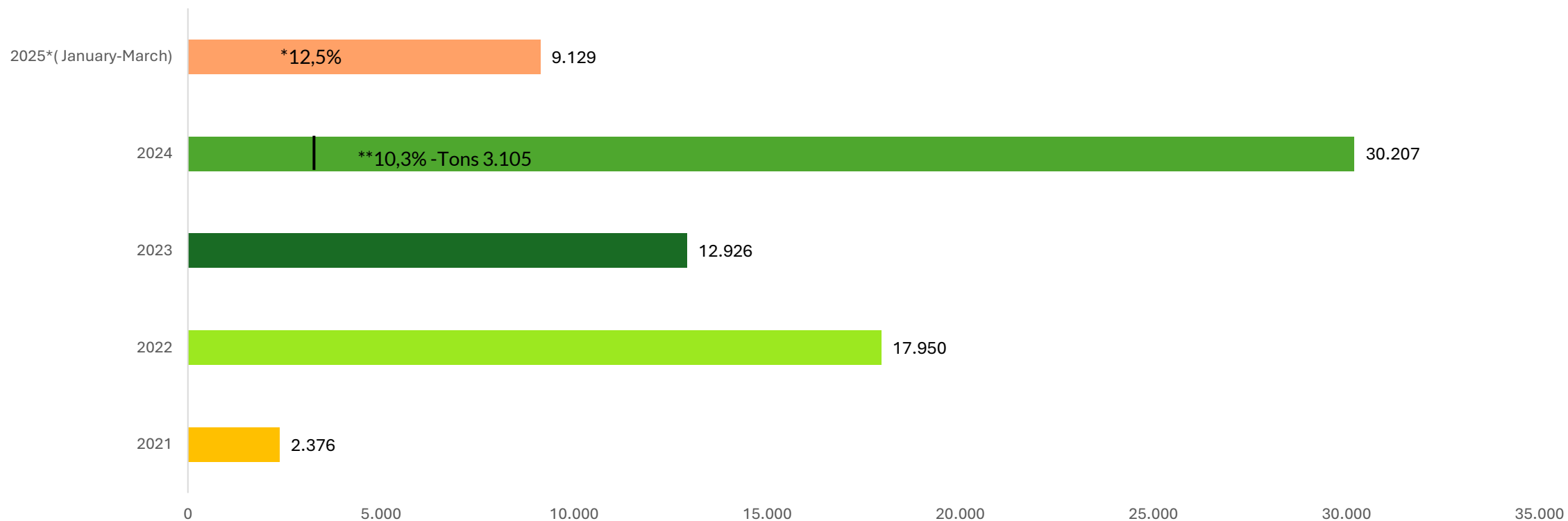
EXPORT TO USA

Tons



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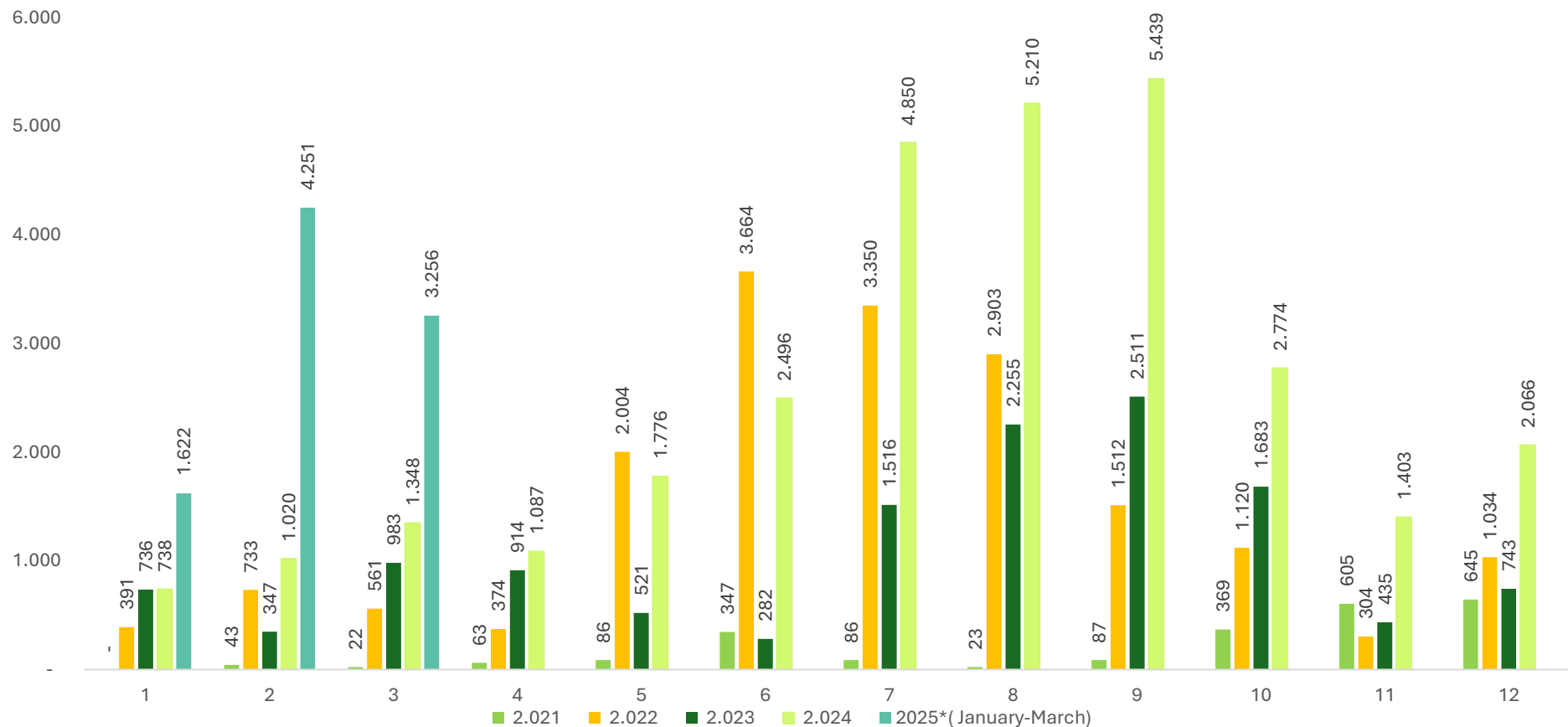
EXPORTS TO USA



SOURCE: DIAN| SICEX MARCH 2025
*1Q 2025 share of total projected volume for 2025
**1Q 2024 share of total annual volume

EXPORTS TO USA

Tons / Month



SOURCE: DIAN| SICEX MARCH 2025

USA EXPORTS

Entry Avocados from Colombia

	% RECEPTION
Filadelfia	57,4%
Miami	24,1%
Port Everglades	11,9%
Wilmington D.E.	5,6%
OTHERS	1,0%

MAIN MARKETS

ASIA



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EXPORTS TO ASIAN COUNTRIES

DESTINO	2021	2022	2023	2024	2025* (JAN-MAR)
Hong Kong	0	654	2.442	96	---
United Arab Emirates	148	272	188	180	5
Japan	36	206	0	0	37
China	55	88	117	5.126	---
Saudi Arabia	138	84	76	124	---
Korea (South) Rep Of	2	74	92	0	---
Other	31	67	18	75	22
TOTAL TONS	411	1.226	2.993	5.601	63

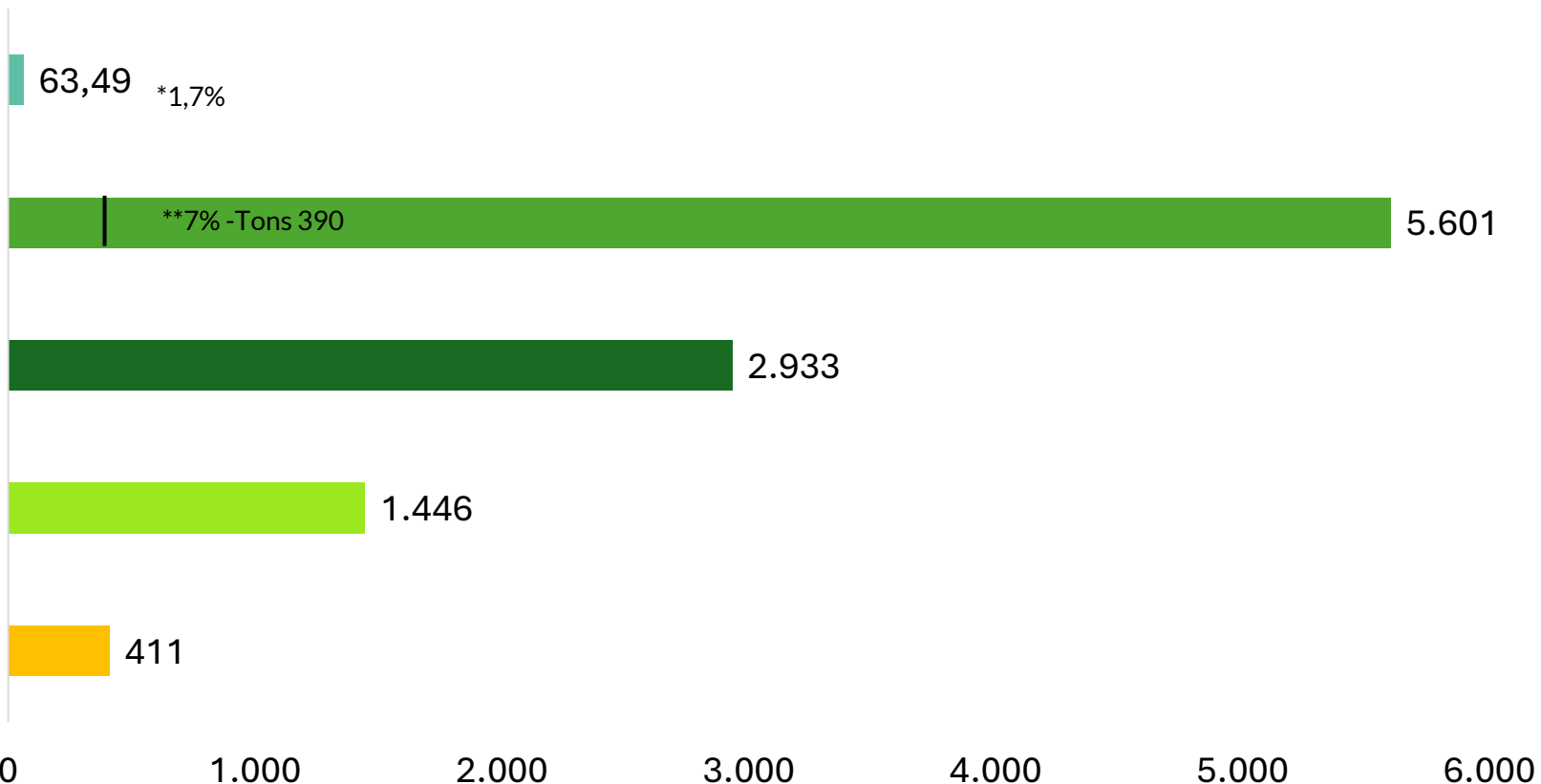
EXPORTS TO ASIA

Tons



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2025*(January-March)



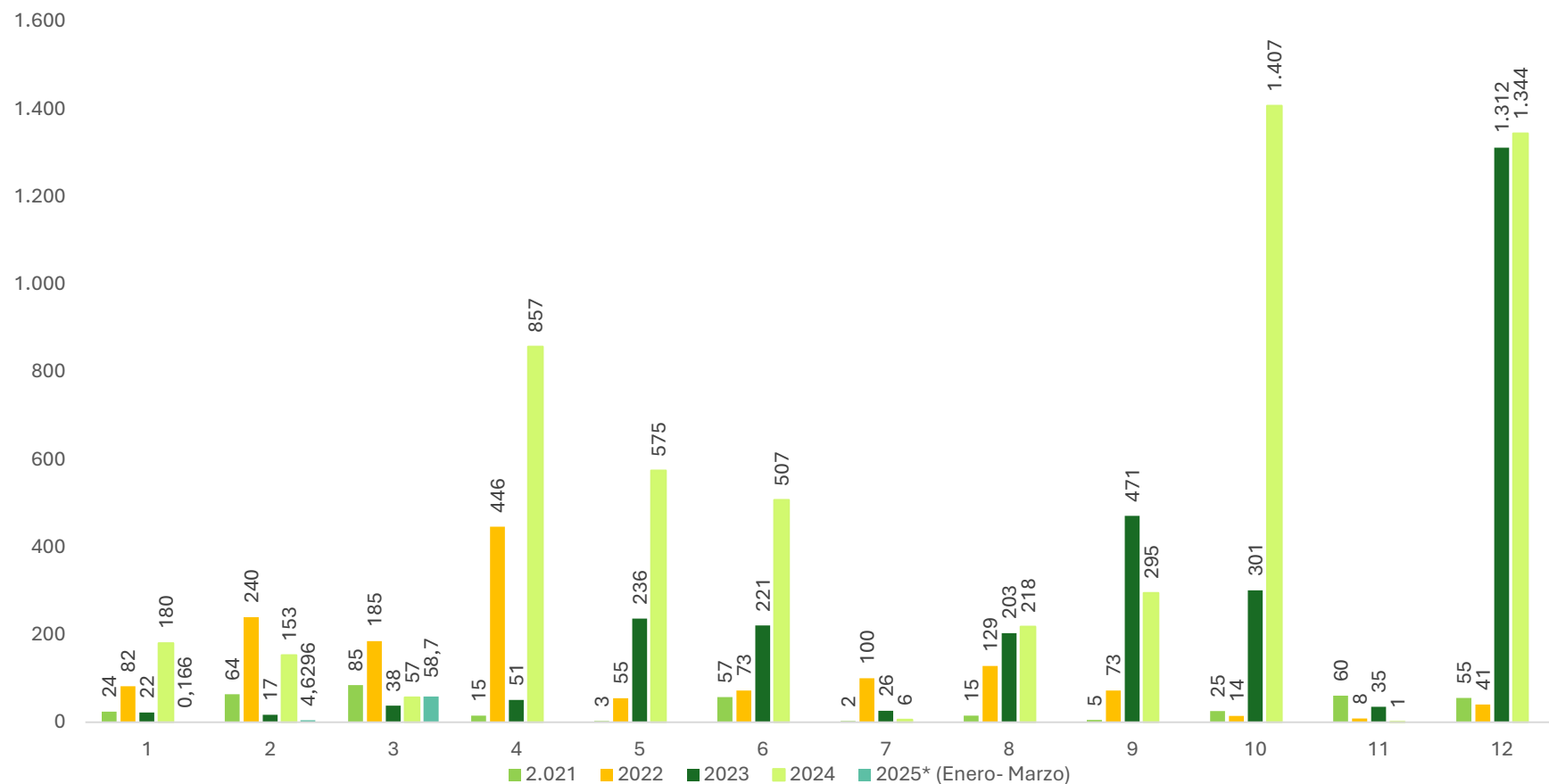
SOURCE: DIAN| SICEX MARCH 2025

*1Q 2025 share of total projected volume for 2025

**1Q 2024 share of total annual volume

EXPORT TO ASIA

Tons / Month



MAIN MARKETS LATAM



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EXPORTS TO LATIN AMERICAN COUNTRIES

Tons

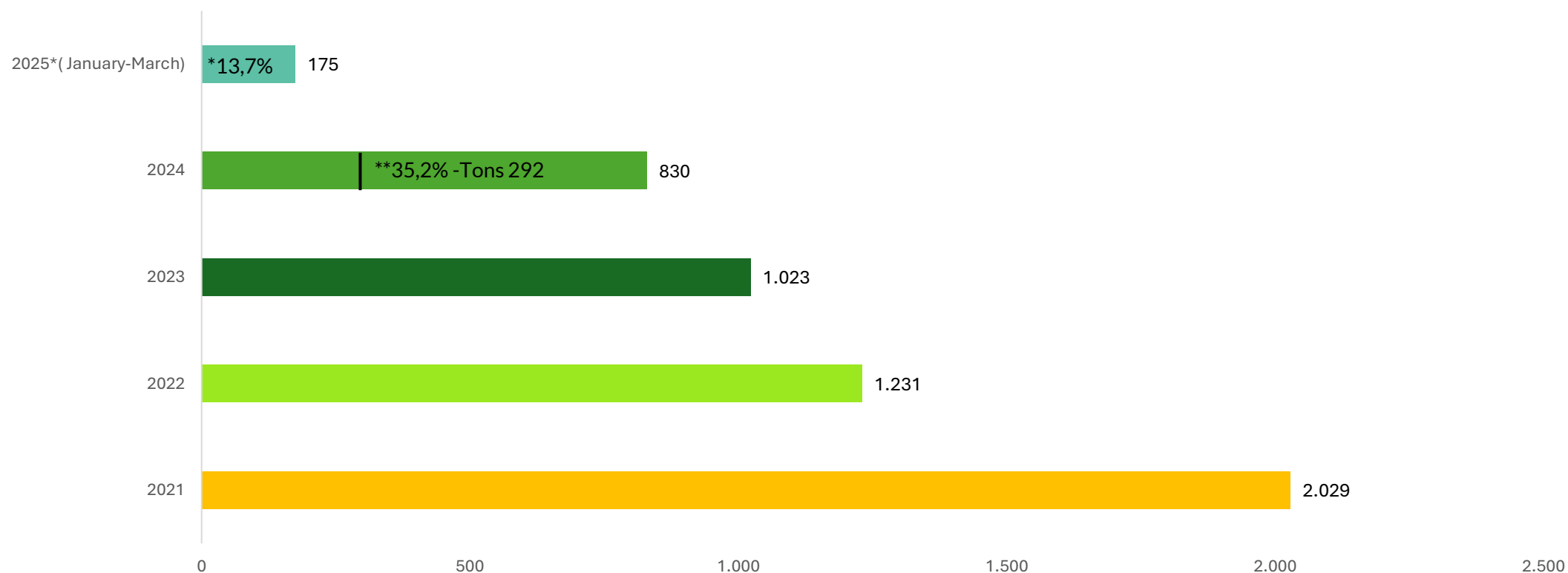
	2021	2022	2023	2024	2025* (JAN-MAR)
Argentina	1031	455	563	128	---
Chile	66	24	351	120	24
Costa Rica	889	657	46	214	---
Guatemala	0	24	0	72	96
Mexico	0	24	0	0	45
Panama	42	47	63	128	10
Peru	0,5	0	0	168	---
TOTAL TONS	2.029	1.231	1.023	830	175

EXPORTS TO LATAM

Tons



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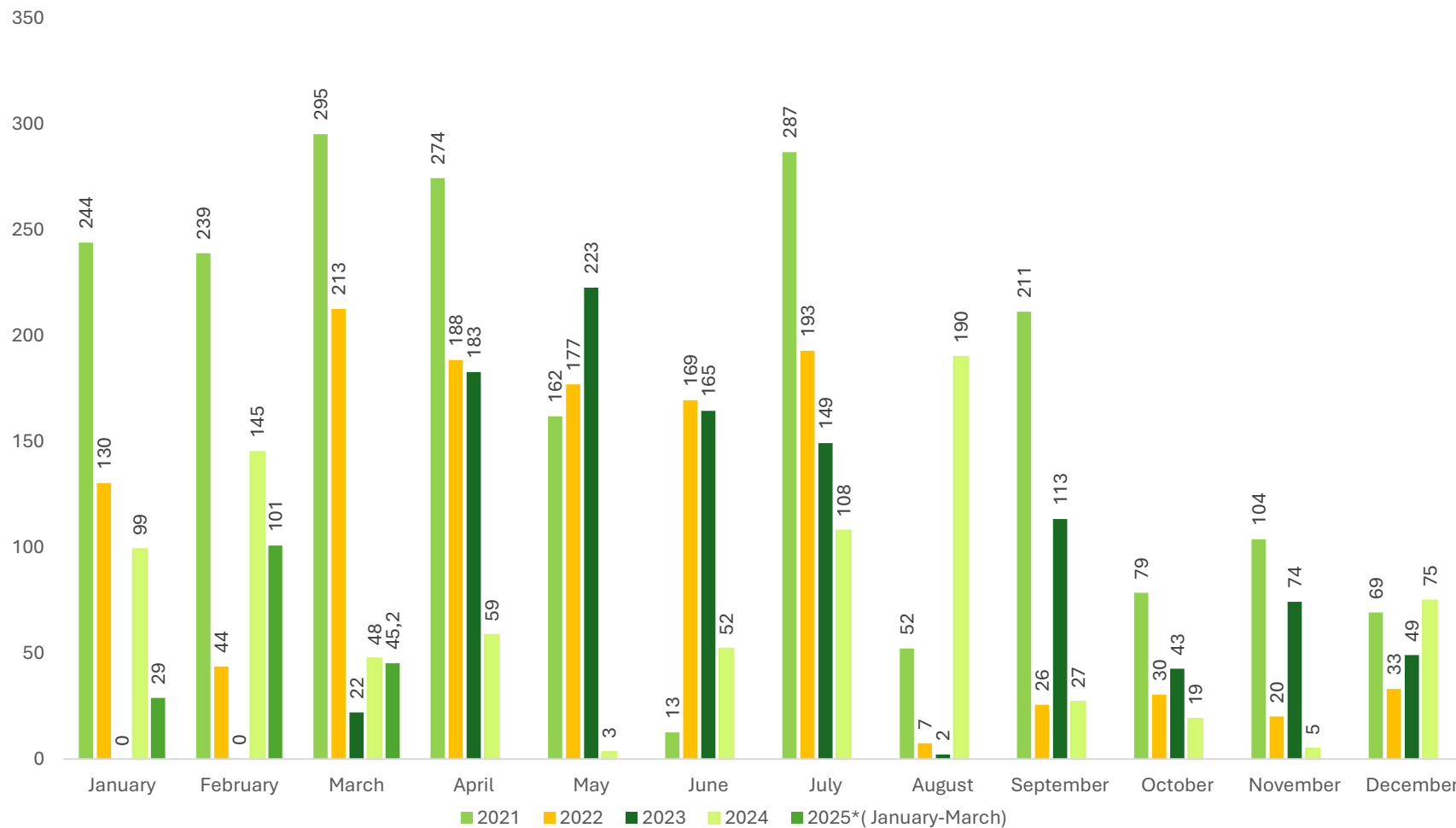
SOURCE: DIAN| SICEX MARCH 2025

*1Q 2025 share of total projected volume for 2025

**1Q 2024 share of total annual volume

EXPORTS TO LATAM

Tons



MAIN MARKETS

CANADA



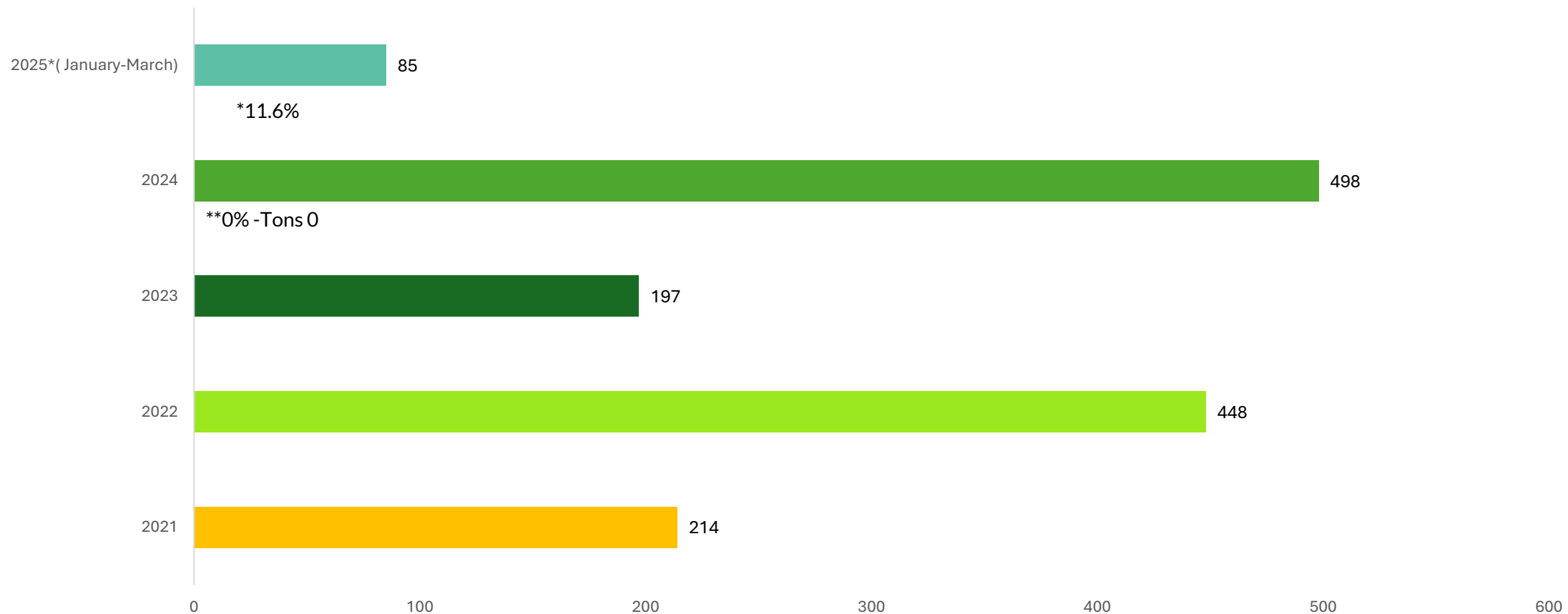
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EXPORTS TO CANADA

Tons



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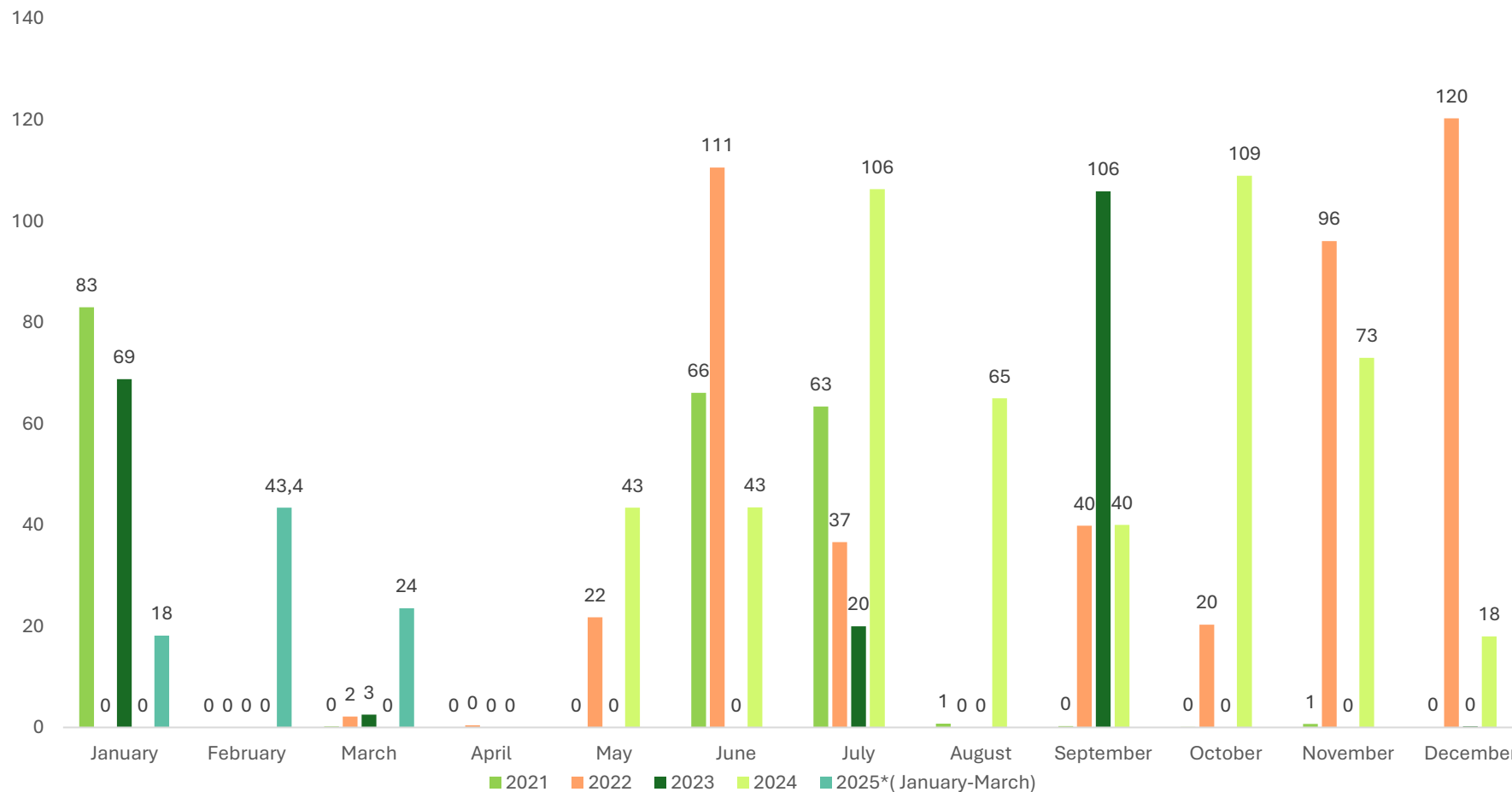
SOURCE: DIAN| SICEX MARCH 2025

EXPORTS TO CANADA

Tons



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SOURCE: DIAN| SICEX MARCH 2025

*1Q 2025 share of total projected volume for 2025

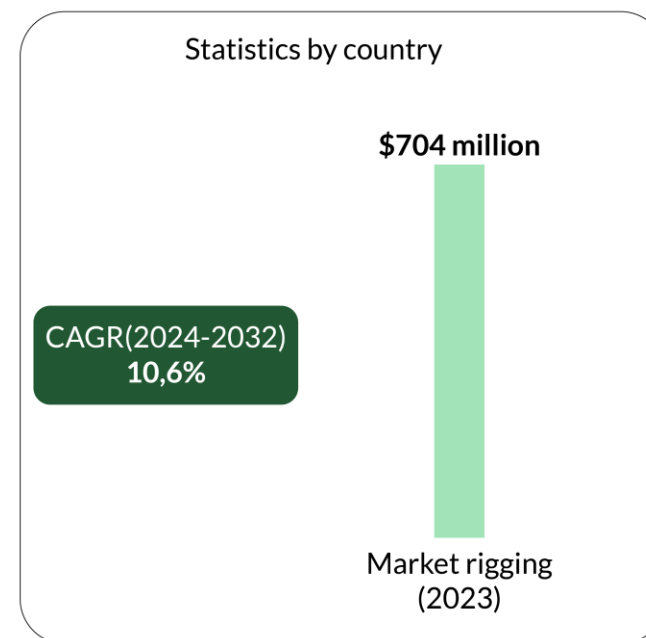
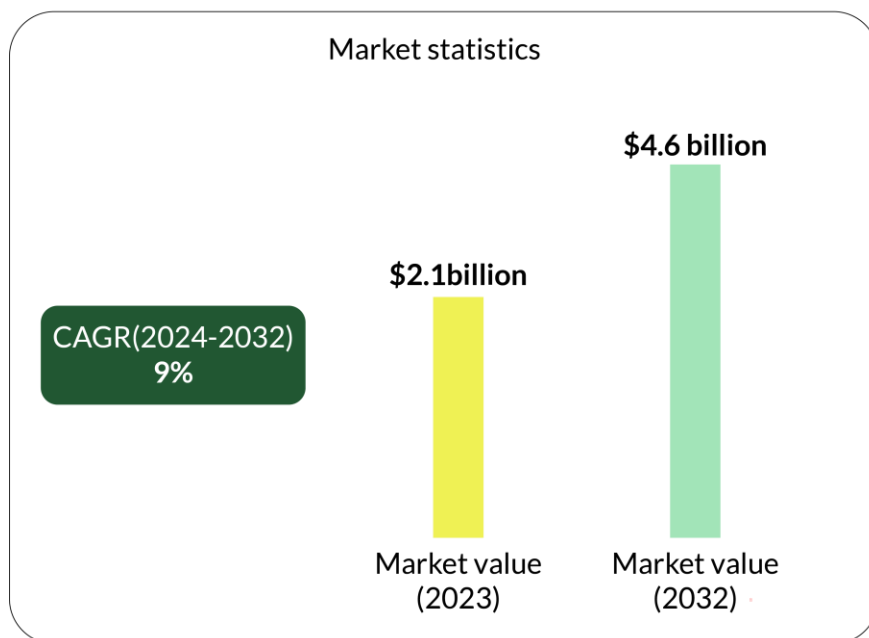
**1Q 2024 share of total annual volume

CONSUMER TRENDS WORLD – GUACAMOLE

Guacamole Market Size

The global guacamole market size was valued at USD 2.1 billion in 2023 and is estimated to grow at a CAGR (compound annual growth rate) of more than 9% from 2024 to 2032.

GLOBAL FORECAST (2024–2025)

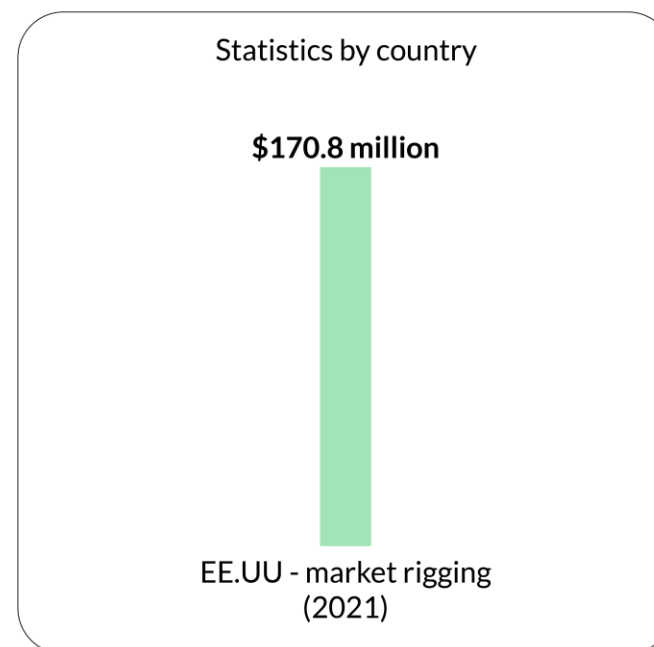
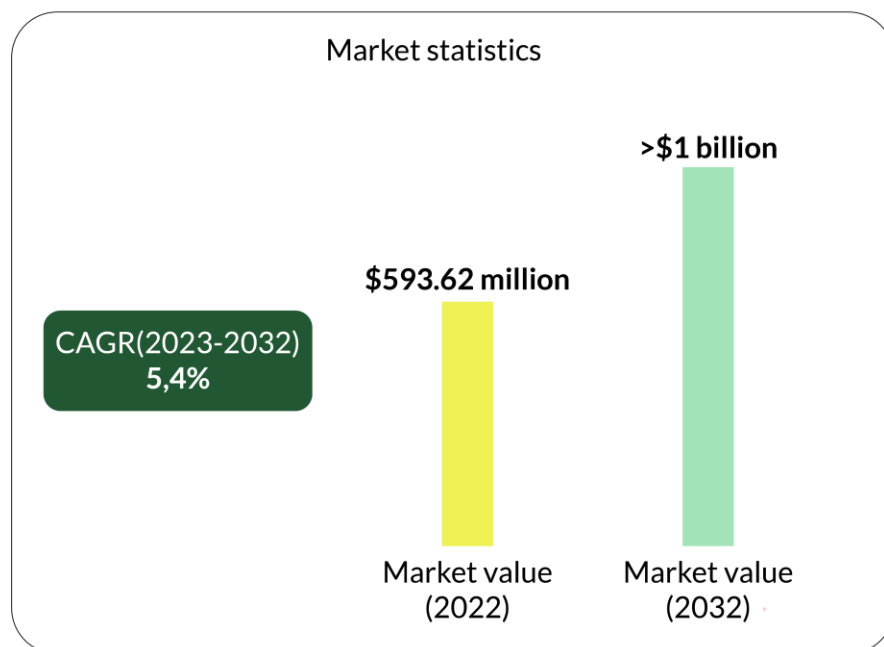


CONSUMER TRENDS WORLD – AVOCADO OIL

Avocado Oil Market Size

The avocado oil market size was valued at USD 593.62 million in 2022 and is estimated to expand at more than 5.4% CAGR (compound annual growth rate) from 2024 to 2032.

GLOBAL FORECAST (2023–2032)



¡THANK YOU!

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